



Enhancing Food Manufacturing through Color Measurement and Quality Control

Introduction

Color is one of the most critical quality attributes in the food industry, serving as a visual cue of product quality and consistency. From the golden-brown crust of a perfectly baked loaf to the vibrant red of a ripe tomato sauce, color directly influences consumer perception and purchase decisions. Leading manufacturers worldwide recognize that controlling color is not merely cosmetic – it correlates with essential factors like freshness, proper processing, flavor, and even nutritional content. However, relying on visual inspection alone is problematic; human perception is subjective and inconsistent, varying with lighting and individual bias. This is where spectrophotometric color measurement comes in. By using scientific instruments to quantify color, food producers can achieve objective, repeatable color quality control across a vast array of products.

This white paper provides a comprehensive, technical overview of the role of color measurement in the global food industry. We will examine: the diverse food market applications where color is monitored (from baked goods and snack foods to edible oils, dairy, meats, confectionery, grains, spices, and tomato products), why color measurement is so important, and what a product's color reveals about its quality. We will explore how color is measured in practice across these categories, the challenges of visual vs. instrumental assessment, and the standard methods used worldwide for food color evaluation. Specific solutions from HunterLab are discussed – including the Vista, ColorFlex L2 (and L2 Tomato), SpectraTrend HT, and Aeros – with an emphasis



on their technical advantages for various applications. We include a comparison of measurement technologies to highlight best practices and provide a features/advantages/benefits table of HunterLab instruments. Finally, hypothetical case studies for each instrument illustrate how accurate color measurement leads to improved quality, consistency, and return on investment (ROI) in real-world food manufacturing scenarios. The tone throughout is technical and scientific rather than marketing-focused, intended for food manufacturing professionals, quality control specialists, and technical stakeholders who seek to understand and enhance color quality control in their operations.

Overview of Global Food Markets and Applications

Color measurement plays a pivotal role across virtually all segments of the global food industry. Below is an overview of key food categories and how color considerations manifest in each:

- **Snack Foods:** Products like chips, crisps, extruded snacks, pretzels, and roasted nuts rely on color to indicate proper cooking/frying and seasoning coverage. Snack manufacturers monitor browning levels (e.g. the L^* value of potato chips) to ensure they are neither under-fried (pale) nor burnt (too dark). Seasoned snacks are also checked for uniform color coating, since an even hue implies consistent flavor in every bite. Instrumental color QC helps maintain that the iconic golden or toasted color of snacks remains consistent batch after batch, which is critical for brand identity. For example, the signature orange of a cheese puff or the warm brown of a pretzel must stay within a tight range to meet consumer expectations.
- **Baked Goods:** In breads, rolls, cookies, crackers, cakes, and pastries, color is a primary indicator of baking quality. A uniform golden-brown crust on bread or biscuits signifies proper Maillard reaction development (and thus good flavor),



whereas too light a color suggests under-baking and too dark indicates over-baking. Bakeries monitor crust and crumb color closely – for instance, L^* (lightness) values of bread crust are measured to ensure loaves are not too pale or too dark. Even within a product, different parts are evaluated (crust vs. interior of bread, top vs. bottom of a cookie) to ensure even baking. Color targets are set during R&D (e.g. a bun should fall within a certain L^* range for the ideal golden hue) and then enforced in production via either offline sampling or in-line sensors. Consistent color in baked goods signals consistency in oven performance and recipe execution, which is vital for large-scale bakeries. (Notably, color is so important that some bakeries historically even used calibrated color images as references on the line, though these proved inadequate due to subjective viewing differences.)

- **Fruit and Vegetable Products:** Natural produce and their processed products are often graded and valued based on color. Bright, well-saturated colors in fruits and veggies signal ripeness and freshness – for example, a bright green frozen pea or a deep orange carrot is preferred. In processed fruits/vegetables (like purees, canned goods, jams, dried fruit, or juices), color indicates proper varietal selection and processing. For instance, canned or diced vegetables are sorted to remove pieces that are off-color (e.g. greenish tomato chunks or browned apple dices). Blanching and dehydration processes are optimized to retain color (since loss of green in vegetables can mean nutrient loss). **Color measurement** in this category can involve both reflectance (for opaque purees or powders) and transmission (for juices or concentrates). Spectrophotometers are used to ensure tomato juice maintains its vibrant red, or that vegetable powders (spinach powder, beet powder) match a standard hue. In fact, for tomato products, official grading assigns a large weight to color – **30 out of 100 points in USDA grade for tomato sauces, paste, and ketchup are color-related** – underscoring how crucial color is to product value in fruit/veg markets.



- **Edible Oils:** Edible oils (such as soybean, canola, palm, sunflower, olive oils, etc.) are judged by their clarity and color. Buyers expect oils to have specific color characteristics: e.g. refined vegetable oils should be a **clear, pale yellow** with minimal redness, while extra-virgin olive oil has a green-gold tint. Color is both an aesthetic and a quality factor here; a darker than normal oil may indicate impurities or oxidation. The global oil industry uses standardized color scales (like Lovibond® Tintometer Red/Yellow, AOCS color index, or Gardner scale) to quantify oil color. Spectrophotometers in transmission mode are typically used to measure oil color in 1-inch cells against these standards. Applications include monitoring crude oil refining (bleaching and deodorizing steps are adjusted based on color readings), certifying that each batch meets a contract color spec (e.g. "Lovibond 5.0Y/0.5R max" for a light salad oil), and checking stability (an increase in red hue over time can warn of oxidation). Some modern instruments (like HunterLab Vista) even measure **haze** (turbidity) alongside color, since oil clarity is important – a cloudy oil is a sign of suspended solids or crystallized waxes. In short, color measurement in oils is tightly linked to process control and product purity requirements worldwide.
- **Natural and Alternative Meat Proteins:** In both conventional meat and plant-based meat alternatives, color is a key quality and acceptance factor. Fresh meat color is associated with freshness (e.g. bright cherry-red beef vs. brownish indicates oxidation), and processed meats are standardized in color by using curing agents or color additives. For plant-based meat substitutes, achieving a meat-like color (red when raw, browning upon cooking) has been a technical hurdle – consumers expect a burger’s interior to go from reddish-pink to browned when cooked, even if it’s made from soy or pea protein. Manufacturers of **alternative proteins** use color measurements to fine-tune recipes (often adding natural pigments like beet juice, leghemoglobin, or paprika extract) so that the raw and cooked colors mimic real meat. They



measure color in raw mixes and after cooking trials using CIELAB values to ensure the appearance is appealing and consistent. Moreover, color uniformity is critical in products like **plant-based deli slices or sausages**, where any uneven coloring could be off-putting. Spectrophotometers help quantify differences that human eyes might miss, ensuring each batch of alternative meat is visually up to standard. Traditional meat processors also use instruments (guided by standards such as AMSA meat color guidelines) to measure parameters like meat L* (lightness) and hue to monitor color stability and detect issues like **iridescence or discoloration**.

- **Milk and Dairy Products:** Many dairy products are essentially colorless or white, so deviations in color can signal problems. For instance, high-quality milk powder or whey powder should be bright white to cream – a dull or brownish cast could indicate overheating or oxidation during drying. Dairy processors measure **Whiteness Index** or L* on milk powders to ensure proper drying and purity. Liquid milk’s whiteness (or slight bluish tint from casein) might be monitored to detect adulteration (e.g. addition of water can make it more translucent). In cheeses and butter, color is added or standardized in many cases (annatto is used to color cheddar cheese orange, for example). Ensuring consistent color in butter or cheese is important for consumer expectations – a certain pale yellow for butter signifies a high-quality cream, whereas too white might seem like skim butter, and too deep a yellow might be perceived as excessive coloring. Ice creams and yogurts that include color (either natural fruit colors or added dyes) are also checked so that each production lot matches the product’s standard color (a strawberry yogurt should have the same pink shade every time). Instrumental color measurement in dairy helps in both **product development** (e.g. matching a target color when formulating a new flavored milk) and **quality control** (ensuring no browning due to Maillard reactions in sweetened condensed milk, for example).



- **Confectionery:** The appeal of candies, chocolates, and confections is strongly tied to their color. Whether it's the bright rainbow of sugar-coated chocolates, the even gloss of a chocolate bar, or the pastel hues of a gummy, color needs to be consistent. Candy makers use color measurement to check incoming dyes and natural colorants (like verifying an FD&C dye solution's concentration via absorbance) and to QC final product appearance. For chocolate, color can indicate cocoa content and roast level - a darker brown often means higher cocoa or a darker roast. Spectrophotometers (usually 45/0 geometry) can measure chocolate color on ground samples or molded pieces to ensure batch-to-batch consistency in products like milk chocolate (which has a characteristic light brown) versus dark chocolate (rich dark brown). In panned candies (with hard sugar shells like dragée or lentils), color spectrophotometers verify that each batch of shell coating matches the standard (critical when mixing multiple colors in a package so they all look uniform). In gummies and jellies, instrumental color checks ensure clarity and correct hue (e.g. a slight color change might indicate a cooking temperature deviation or an ingredient lot difference). Consistency here not only keeps the product looking appetizing but also avoids consumer confusion (imagine if one batch of green candy was noticeably different from another batch's green). Global confectionery brands typically have defined color tolerances (ΔE thresholds) that their QC labs enforce with spectrophotometric measurements for every batch of colored product.
- **Fats and Oils (Solid Fats):** Shortening, margarine, lard, and other solid or semi-solid fats also have color specifications. For example, margarine is often colored to look like butter (yellow), and consistency of that hue is important for consumer acceptance. Solid fats can exhibit color changes when they crystallize improperly or degrade (some oils when oxidized form pigments that darken the fat). Using a spectrophotometer in reflectance mode (for opaque fats) or



transmission (if melted) helps fat processors ensure a uniform appearance. A bakery shortening might be measured for its **Gardner color** or simply L^* to be sure it's white enough (some fats if not fully refined have a beige tint that could affect icing color). Additionally, monitoring the color of frying oil over time in a fryer (darkening indicates polymerization and breakdown) is a common practice in food service – here, portable spectrophotometers can quantify color darkening of oil so it's replaced at the correct time for quality and safety. In manufacturing, a company blending a fat-based filling or spread will measure color to verify that each ingredient (e.g. anhydrous milk fat, palm stearin, etc.) is consistent and that the final blend's color meets the product spec (for instance, a consistent pale yellow for a croissant margarine).

- **Grains and Grain Products:** The color of grains, flour, and cereal products is a key quality trait often linked with purity and degree of processing. Millers measure the brightness of flour – high-grade refined flour should be very white (often expressed in terms of L^* or a **flour color index**), whereas whole wheat flour is visibly darker. Instrumental color measurements can detect unwanted bran in refined flour by a slight decrease in lightness or increase in redness. Rice is another example: **milled white rice** is graded partly by how white it is (less hull/husk pigment remaining), so instruments measure the whiteness of rice, while parboiled or brown rice have expected darker shades. Grain color is also tied to variety (e.g. durum wheat has an amber tint, millers track the yellowness for pasta flour quality). In malting and brewing industries, **color of grains** (malt color in Lovibond or SRM units) is critical for beer color outcomes – they measure the extract color of malts. Spectrophotometers also help assess color uniformity in products like breakfast cereals (which often have toasted or coated surfaces): for instance, a flaked corn cereal should have an even golden color; too brown might mean over-toasting. With whole grains and seeds (corn, barley, etc.), reflectance measurements on bulk samples can monitor



cleanliness and absence of foreign seeds (which might have different color). International trade of grains sometimes uses color as part of grading standards (like wheat classes differing in kernel color). Instruments such as large-area view spectrophotometers can average the color from a sample of many kernels to give an objective assessment of a grain lot's appearance.

- **Ingredients, Spices and Seasonings:** Food ingredients - whether basic powders like sugar, salt, flour, or complex seasoning blends and spice powders - benefit greatly from color measurement for quality control. **Spices and seasoning blends** are judged by color strength because they correlate with flavor potency (a vivid red paprika or chili powder generally has higher pigment and flavor content than a dull-colored one). Global spice trade uses metrics like ASTA Color Value (American Spice Trade Association standard) for paprika/chili, which involves measuring absorbance of an extract at 460 nm.

Spectrophotometers can perform these measurements objectively to grade spices. Additionally, ground spices are heterogeneous, so their bulk reflectance color gives an indication of proper blending and grinding. For example, a curry powder blend should have a consistent yellow-brown color; any specks or variation might indicate incomplete mixing. By measuring color, spice makers ensure each batch has the same appearance - important for both consumer perception and the functional properties (e.g. color of spice can indicate volatile oil content and freshness). Other ingredients: **sugars** are graded by color as well (refined sugar has an ICUMSA color unit specification, essentially a measure of solution absorbance); **honey and syrups** have color grades (like USDA honey grades based on Pfund scale); **food dyes** themselves (both artificial and natural) are quantified via spectrophotometric color strength tests to ensure correct concentration. In formulated ingredient blends (vitamin pre-mixes, powdered flavors, etc.), color can serve as a "fingerprint" for correct composition. A deviation in color might reveal a missing or wrong ingredient



(for instance, a premix turning out lighter because an iron fortificant was under-dosed). Thus, across ingredient manufacturing, color is often measured at multiple points: raw inputs (to qualify suppliers), in-process (to adjust mixing or processing parameters), and final product (to certify it meets spec for customers). With the rise of natural ingredients and “clean label” products, color variability can increase (natural extracts vary by crop), so rigorous color QC is even more important to maintain consistency.

- **Tomato Products:** Products derived from tomatoes (like tomato paste, puree, sauces, ketchup, tomato juice, etc.) have perhaps one of the most standardized color evaluation regimes in the food industry. **Tomato color** is associated with the content of lycopene (the red carotenoid pigment) and overall quality – a bright red is desired, while brownish or orange tints indicate over ripeness, poor raw material, or excessive heating. The industry uses indices such as the **“Tomato Color Index” (TCI)** or a simple ratio of red to yellow (a^*/b^* in Hunter or CIE coordinates) as a measure of product redness and quality. In fact, spectrophotometers were historically introduced in tomato product plants to replace subjective visual scoring – HunterLab’s founder developed a tomato color standard tile decades ago to aid this process. Tomato processors measure incoming tomato lots (sorting tomatoes by color maturity), intermediate paste (for example, triple-concentrated paste color is measured to decide blending of lots), and finished consumer products. **Regulatory standards** like USDA grades mandate certain color thresholds for Grade A ketchup, paste, etc., which are verified by instrumental color scores. For example, if Grade A tomato paste requires an a/b ratio above a certain value, the plant must measure each batch to ensure compliance. Spectrophotometers specifically configured for tomato products (such as **HunterLab ColorFlex L2-Tomato**) can report indices like “Hunter Tomato Color” or even estimate lycopene content directly from color readings. This enables tight control: if a batch’s color is off,



producers can adjust by blending in higher-color paste or changing evaporator conditions. Given that bulk tomato paste is traded on global markets with color as a key spec (buyers often will not accept a lot without a certified color value), objective color measurement is essential in this sector. A strong, consistent red color not only appeals to consumers in, say, ketchup, but also assures that the product has the expected flavor and concentration of tomato solids. In summary, tomato product manufacturers use color data at every step, from farm to final can, to maximize quality and economic value.

This overview underscores that *across all these diverse food categories; color is universally monitored as a proxy for quality*. Each segment may have its own specific color targets and challenges, but the adoption of reliable color measurement practices is widespread. In the following sections, we delve deeper into why color matters so much, what it reveals about food quality, and how exactly color is measured instrumentally to meet industry needs.

Importance of Color Measurement in Food Production

Color measurement in foods is far more than an aesthetic exercise – it is a critical component of quality assurance, process control, and compliance. Key reasons why rigorous color measurement is important include:

- **Consistent Quality and Brand Image:** Consumers form strong expectations of a product's quality based on appearance. A consistent color signals that a product has been made with the same ingredients and process each time. If a familiar product's color deviates (even subtly), consumers may perceive it as stale, lower quality, or "not the usual." For example, a popular orange soda that appears slightly brownish would raise suspicion, or a candy that's a different shade might be thought to taste different. By measuring and controlling color,



manufacturers ensure each batch meets the established standard, reinforcing brand identity and customer trust. In industrial terms, color consistency is synonymous with process consistency - which is vital for companies operating multiple lines or plants. Instrumental color data enables tight tolerances to be met, so that every package on every shelf has virtually indistinguishable color. This consistency directly supports brand reputation and loyalty.

- **Indicator of Product Quality and Correct Processing:** The color of a food often correlates with its internal attributes - it can be thought of as a "quality signal." For instance, the brown crust of baked goods indicates proper cooking (and flavor development via Maillard reaction); the green tint of high-grade olive oil implies the presence of desirable antioxidants (chlorophyll); the bright color of a spice suggests potency of flavor compounds. A deviation in color can signal that something in the process went wrong or an ingredient is off. Because of this, many producers use color as an **in-process control**: if product color drifts out of spec, it prompts an investigation into process parameters (time, temperature, etc.) or raw materials. For example, if roasted nuts begin coming out too dark, it could mean an oven temperature overshoot - the color change is an early warning before perhaps a burnt flavor develops. Or if a fruit juice concentrate is less colored than usual, it might indicate dilution or less ripe fruit input. By quantifying color, manufacturers catch these issues in real time and can adjust processes to maintain quality. In short, color measurement turns what is visually apparent into numeric data that correlates with sensory and chemical quality, making it a powerful tool for maintaining product excellence.
- **Regulatory Compliance and Industry Standards:** In many cases, color is formally part of food quality specifications set by industry bodies or regulators. Producers must often report color values to meet grading standards or labeling claims. Examples: edible oil refineries follow **AOCS (American Oil Chemists' Society) standard methods** for color like Lovibond or Gardner scales; sugar



factories report ICUMSA color units for refined sugar; tomato processors adhere to USDA color standards for paste/ketchup; millers might need to meet flour grade color specs (e.g., ash content correlates with color). By using calibrated spectrophotometers that can directly output results in these standard scales, companies ensure compliance and **speak the same language** as auditors, buyers, and regulators. In some jurisdictions, certain products cannot be labeled as a given grade if color falls outside the defined range. Moreover, for export, providing objective color data can be crucial – for instance, a spice exporter might include ASTA color values in a Certificate of Analysis to satisfy the purchaser’s requirements. Consistent instrumental color measurement thus helps avoid regulatory violations and rejected shipments. It also supports claims like “grade A” or “extra virgin” by providing the quantitative evidence behind those quality descriptors.

- **Consumer Safety and Acceptance:** Color changes can indicate safety issues or spoilage. For example, in fried or baked starchy foods, excessive browning can correlate with high acrylamide levels (a process contaminant); thus, controlling color helps mitigate that risk. A sudden color shift in a beverage might mean microbial growth (some microbes produce pigments or cause haze). If a canned vegetable turns an off-color, it might hint at chemical reactions or spoilage inside the container. By routinely measuring color (and clarity), manufacturers can detect such issues early. As another example, if a supposedly pasteurized fruit juice starts developing cloudiness and a dull color, a spectrophotometer might catch that increased haze and lower brightness, prompting microbe testing – potentially averting a spoiled batch from reaching consumers. *Visual* checks might miss subtle changes until they worsen, whereas *instrumental* checks can quantify minor drifts. Additionally, allergen cross-contamination or formula mix-ups can sometimes be spotted by color (e.g., presence of chocolate in vanilla ice cream could be seen in color data). While



instruments are not a replacement for dedicated safety tests, they add an extra layer of oversight by flagging any *unusual color data* that merits investigation. This ultimately protects consumers and the brand.

- **Efficiency and Waste Reduction:** Objective color measurement allows companies to **reduce waste and rework**, contributing to operational efficiency. When color is measured and controlled in real-time, fewer batches fall out of spec. For instance, a jam manufacturer that measures color during cooking can stop the boil at the exact point the color (and thus flavor development) is optimal, rather than overcooking (leading to overly dark jam that might be rejected). This prevents wasted energy and ingredients. If a batch is slightly off-color, quantifying how far off (ΔE from standard) can guide whether it can be corrected (e.g., blending with another batch) instead of outright scrapping it. Many case studies show substantial savings by implementing spectrophotometers: a refinery cut reprocessing by **over 80% by catching color issues early**, saving raw material and time. Another plant reduced off-spec product waste by using inline color monitoring to adjust processes on the fly. In packaging operations, color checks between product changeovers prevented entire runs of product from going to waste due to carryover contamination. All these examples underscore that accurate color control translates to tighter process control and less variability, which means more product makes it to sellable output. The investment in instrumentation often pays for itself quickly through these gains in yield and reduction in rejects.
- **Data-Driven Improvement and Communication:** Having numerical color data transforms color from a subjective impression into a **quantitative specification**. This facilitates continuous improvement and clear communication. Production teams can use color trends data to refine processes (e.g., reducing color variability over time by identifying sources of drift). Quality engineers can set up statistical process control (SPC) charts for color values – just like they do for pH



or moisture - to keep the process centered and detect any deviation proactively. The data can also be leveraged in supplier management and R&D: for example, comparing color data of ingredient lots from different suppliers can objectively identify the most consistent supplier. When scaling up a product from R&D to production or transferring production to another site, defined color targets (with instrument readings) ensure everyone is aligned on what “the right color” is - avoiding misinterpretation of verbal descriptions or photos. Furthermore, color data provides a common language between companies and their clients. A contract manufacturer can guarantee to a brand owner that “ $L^* = 72.0 \pm 1.0$ ” on their powdered drink mix, rather than saying “it looks a bit lighter than last time,” thus increasing confidence. Some companies even use color data in marketing or customer communication, touting how consistent their product color (hence quality) remains, backed by spectrophotometric measurements. Overall, integrating color as a quantified specification elevates the professionalism of quality programs and enables more scientific, data-driven management of product appearance.

In summary, **instrumental color measurement is important because it ensures consistency, signals quality (or problems) early, satisfies standards, reduces waste, and provides data for better decisions.** It turns what was once subjective “eyeballing” into a precise control parameter that can be managed just like temperature or pH in a process. As consumer expectations and industry quality standards continue to tighten globally, the ability to monitor and control color objectively has moved from a nicety to a necessity in food manufacturing.

What Color Reveals About Food Quality



Color in foods is often a window into the underlying quality, composition, and condition of the product. Here we explore several key aspects of food quality that manifest through color, illustrating why measuring color can provide valuable insight:

- **Degree of Cooking or Processing (Maillard Reaction & Caramelization):** The browning of many foods during cooking or baking is primarily due to the Maillard reaction (between amino acids and reducing sugars) and caramelization of sugars. The extent of browning is directly tied to flavor and texture development in items like baked goods, roasted coffee, grilled meat, etc. For example, a loaf of bread with a perfect brown crust indicates it was baked under the right conditions, achieving full flavor development, whereas a pale crust suggests under-baking (bland flavor, possibly chewy texture) and an overly dark crust suggests over-baking (bitter or burnt notes). In fried products, color (often measured as a *browning index*) reveals frying time/temperature; potato chips that are too dark may have been over-fried or made from over-sugared potatoes, leading to burnt flavors. Thus, measuring color gives an objective handle on whether the processing was optimal. Food technologists correlate *Lab* color readings with sensory panels – for instance, finding that a certain L* range of a cracker corresponds to ideal crispness and taste. In industries like coffee, the roast level is essentially measured by bean color (ground coffee reflectance is used to classify light, medium, dark roasts which correlate with flavor profile). Color, therefore, reveals if the target cooking/roasting degree was achieved, acting as a **proxy for flavor** and doneness.
- **Freshness and Degradation:** Many foods undergo color changes as they age or spoil. Freshly harvested or prepared products have vibrant natural colors that dull or shift with time. For example, fresh green herbs or vegetables gradually turn olive-green or brown due to chlorophyll breakdown and enzymatic browning. A bright red piece of fresh meat will eventually turn brownish gray as



oxymyoglobin oxygenates to metmyoglobin. By measuring color, one can infer freshness: a bright green herbal extract vs. an older batch that turned brownish, or the hue of a fish fillet (fresh fish flesh is translucent and bright, whereas old fish might get yellowed or discolored). In fact, some seafood companies use instrumental color to grade tuna meat freshness (the redness correlates with perceived quality). **Oxidation** is a common cause of color change – oils and fats darken or take on a red cast when oxidized, and fruit purees brown when exposed to air (enzyme-driven). Spectrophotometric color measurements can quantify these changes much more sensitively than the eye, providing an early warning of degradation. For instance, a slight increase in the absorbance at ~420 nm in beer signals onset of staleness (beer “papery” flavors correlate with browning). In dried fruits, an increase in brown tone (lower L^* , higher a^*) might indicate excess moisture or poor storage. By setting acceptable color ranges, manufacturers ensure products haven’t deteriorated past acceptable quality. Importantly, consumers also use color as a freshness indicator subconsciously – e.g., a brown banana or brown-cut lettuce is rejected. Keeping color within expected “fresh” appearance not only indicates actual freshness but also maintains consumer appeal.

- **Ingredient Composition and Formulation Accuracy:** The color of a formulation often reflects its recipe. Many ingredients contribute to distinctive colors, so if the mix ratio changes, the product color shifts. Manufacturers exploit this by treating color as a “fingerprint” of correct formulation. For example, a spice blend might have a target shade of orange-red when the correct amounts of paprika, turmeric, etc., are present. If one component is under-dosed (say, too little paprika), the blend might look paler – something a spectrophotometer can catch quantitatively. Similarly, in fortification, adding vitamins and minerals can affect color: iron fortificant gives a grayish or yellow tint; vitamin B2 (riboflavin) is very yellow green. If a fortified cereal doesn’t have the right color, it might mean



the fortification premix wasn't added at the right level. Confectionery coatings provide a clear example: a slight color difference in an M&M candy batch can indicate a dosing pump issue with a dye, meaning those candies might not meet the brand's formula. Through color measurement, QC can indirectly verify that the formulation was executed correctly without needing to chemically assay every component. In the case of plant-based meats, the exact blend of plant proteins and natural colorants yields a certain raw color; measuring that color ensures each batch has the same ingredient proportions, achieving the intended appearance and likely the intended taste (since certain flavor components like Maillard browning or spices correlate with color). In summary, **color uniformity equals recipe uniformity** – any unexpected color variation might reveal a scaling error, an incomplete mixing, or a substitution, so instruments help enforce formulation control.

- **Nutrient or Pigment Content:** In some foods, specific nutrients or functional compounds impart color, so measuring color can estimate those compounds' levels. A classic example is tomato products and lycopene: the redder the tomato sauce, generally the higher the lycopene content (within the same product type). Spectrophotometers can even be calibrated to output a "lycopene ppm" based on color readings, giving processors a rapid nutritional assessment. Similarly, the color of orange juice (deep orange vs pale yellow orange) correlates with its beta-carotene (pro-vitamin A) content and Brix to some degree – companies track "Citrus Color Number" as an industry metric for concentrates. The green color of olive oil is due to chlorophyll and some polyphenols; producers sometimes measure the absorbance at 670 nm to estimate chlorophyll content, which is related to antioxidant capacity and freshness. In spices like turmeric, the intensity of yellow correlates with curcumin content (the main active compound); ASTA color for paprika correlates with carotenoid (capsanthin) content. By having color benchmarks, producers



ensure potency: e.g., a paprika oleoresin extract is tested for its color intensity to guarantee the expected coloring power in foods. Tea and coffee producers gauge color of brews as a quick index of polyphenol extraction. While instrumental color doesn't replace a chemical assay for precision, it provides a fast proxy. It allows routine batch sorting (e.g. selecting high-color turmeric lots for supplement use vs low-color for mild culinary use). As clean-label colors replace artificial dyes, color measurement is crucial to adjust natural color usage to achieve the same effect, e.g., if a natural beet color is less intense due to crop variance, the colorimeter will show it and more might be added to reach the target shade. Thus, color becomes a tool for **nutritional and functional quality control**, linking appearance to the underlying beneficial (or flavor) compounds.

- **Contamination or Adulteration:** Unwanted substances in a food often alter its color or introduce speckles/discoloration. Quality control can use color metrics to detect these issues. For example, if a flour shipment is contaminated with bran or seeds, its profile will differ (lower lightness, maybe a slight red or green shift). A spectrophotometer can detect such a change even if the contaminant is not immediately obvious by eye. In spices, if someone adulterates turmeric with a cheaper yellow filler, the **b*** value might drop or the hue angle shifts slightly - instruments catch that, whereas visual inspection under varying ambient light might miss subtle dilution. A real-world case: a sugar company discovered rust in their product when an unusually high red reading appeared; a bit of machinery was shedding iron oxide into sugar, which was identified by the color test picking up a faint pink tint that humans didn't reliably see in bright light. Another scenario is checking for mixing of product types - e.g., a premium basmati rice batch inadvertently mixed with regular rice might show a color difference (basmati is often whiter and longer; a mixture yields a slight color inconsistency measurable by an imaging spectrophotometer). Adulteration of olive oil (mixing a cheaper seed oil) can sometimes be hinted by color (if for



instance chlorophyll is added to fake extra virgin, the spectral signature might look different than real olive oil's balanced carotene/chlorophyll mix).

Instruments can also quantify *speck counts* or color non-uniformity by measuring multiple points - useful in, say, detecting rodent pellets in grain (darker bits) or foreign botanical matter in herb mixes. In summary, color metrics serve as a **quality safeguard**: any sample whose color falls outside the norm is a flag to investigate for contamination or adulteration, thereby protecting both safety and brand integrity.

- **Process Consistency and Equipment Performance:** Uniform color across products and over time indicates that production equipment and processes are performing consistently. If a process starts drifting (due to equipment wear, calibration issues, etc.), often the first symptom is a slight color change. For example, in continuous frying, oil quality degrades slowly - chips might gradually get darker for the same frying time; by monitoring chip color continuously, a processor can decide when to replace the oil or tune fryer settings. In baking ovens, if one zone's burner malfunctions, products from that zone may come out lighter (cooler spot) or darker (hot spot) than the rest - an inline color sensor or even systematic lab measurements of samples from each oven lane will reveal that non-uniformity, prompting maintenance. Many large bakeries and snack producers explicitly use color data as a **maintenance and diagnostics tool**: they correlate trends in product color to oven temperature profiles, oven belt speed, etc., to ensure everything stays in spec. A subtle uptick in average product L^* over weeks might mean a heating element is losing efficiency - caught early by color tracking rather than after major quality complaints. Another example: in beverage manufacture, if mix concentration is a bit off, the color (say of a cola or juice) will reflect that - by measuring every batch's color, they can confirm the equipment is dosing syrup and water correctly. If a deviation appears, it could indicate a pump issue or sensor error



upstream. In ingredient blending, consistent color of output implies the mixer is doing its job uniformly; if color variability increases, maybe mixing time needs adjustment or mixer blades are worn. **Quantitative color records** thus become part of process control documentation. Plants aiming for Six Sigma or ISO quality standards include color data to demonstrate control. In multi-plant operations, color measurement also ensures each facility produces to the same standard – any inter-plant differences show up in the numbers and can be corrected via process tweaks, so that product from plant A and B are indistinguishable in color (a critical aspect for global brands).

Overall, the color of a food is a rich source of information. By reading that information with calibrated instruments, food scientists and quality controllers can infer a great deal about what’s going on inside the product and inside the process. From ensuring the **golden-brown “sweet spot”** that balances taste and appearance, to verifying that every batch has the right composition and purity, color measurement acts as an early-warning system and a confirmation test wrapped into one. In subsequent sections, we will discuss how these color measurements are practically carried out across different food categories and what challenges arise in doing so.

Food Color Measurement Applications Across Categories

Modern spectrophotometers and colorimeters are applied at nearly every stage of the farm-to-fork chain to monitor and control color. Here, we highlight *how* color measurement is implemented in practice across the various categories introduced, emphasizing the measurement techniques and process integration:

Raw Material Sorting and Grading: Many industries use color to grade incoming raw materials. For fresh produce, automated optical sorters (essentially machine vision systems or spectro-colorimetry) kick out off-color items (e.g. green tomatoes from red



tomato processing, or bruised apples from those headed to dicing). These machines use high-speed cameras with filters or small spectrometers to evaluate each piece's color. In grain handling, optical sorters remove discolored kernels (like ergot-infected grains that are dark). Even before processing begins, ensuring a consistent color raw input helps downstream color consistency. In tea production, leaf color is checked to decide blending of different grades. Spice companies test the color of incoming spice lots (e.g., measuring the ASTA color of paprika from supplier A vs B) to blend them in a way that the final product meets the standard hue. Coffee beans might be sorted by color to remove over-roasted (blackened) beans that would taste bitter. These applications typically involve *instrumental sensors on the line*, since manual sorting by eye is inefficient and inconsistent. The benefit is improved uniformity and removal of substandard inputs, which in turn reduces variability in the final product's color and quality.

In-Process Monitoring and Control: Increasingly, food processes incorporate **inline color measurement** devices at critical control points. These devices (like HunterLab's SpectraTrend HT) are mounted on processing lines to continuously measure product color as it is being made. For example, on a **bakery line**, an inline sensor positioned after the oven continuously scans each loaf or cookie. It might measure the crust color of bread loaves non-destructively as they pass under it. The data can be used in real-time: if the color starts drifting lighter than target, the control system (or an operator alerted by the system) can increase oven temperature or slow the conveyor to get the color back to target **before** a batch is wasted. Similarly, potato chip fryers can have a color camera or spectrophotometer at the exit to monitor chip color and adjust fryer settings or discard batches that exceed a browning limit (to control acrylamide formation). In freeze-drying operations for fruits/vegetables, color of the dried product is measured to ensure it didn't overheat. Another example: nut roasters use inline color sensors to achieve a specific roast level for peanuts or almonds (often measured in terms of L* or a roast color index). The inline device can feed data to a PID controller



that adjusts roaster gas flow to maintain color within range – a true **closed-loop control** using color as the feedback variable. The SpectraTrend HT, for instance, delivers continuous CIELAB data in real-time and can trigger alarms when color deviates beyond set limits. This immediate intervention capability dramatically reduces off-spec products. Kellogg’s famously implemented inline SpectraTrend for their Cheez-It® cracker lines, resulting in *80% faster detection of color deviations and a 10% boost in first pass yield* by enabling instant adjustments. These in-process measurements are typically non-contact (the sensor “eyes” the product from a fixed distance) and use illuminators like LEDs for longevity and consistency. They often have built-in height sensors to maintain correct distance focus, important for accuracy on moving lines with varying product heights. In summary, inline color measurement has become a key application wherever continuous products are made, delivering tighter control and reduction of waste by catching issues on the fly.

Laboratory and At-line QC of Intermediate and Finished Products: Quality control labs use benchtop spectrophotometers to test samples pulled from the line or final packaged products. Depending on the sample form, different measurement setups are used:

- **Opaque solids/powders:** These are measured in reflectance mode. Technicians often use sample cups for powders or granules (filling a cup to present a flat, uniform surface). Irregular solid pieces (like cookies or candy pieces) might be measured by averaging multiple readings or using a large-area view device like the Aeros, which can scan ~27.5 sq.in of sample area to get a representative color average. Standard procedures call for making sure no ambient light interferes – e.g., covering the sample port. Instruments such as ColorFlex L2 (45°/0° geometry) or Aeros (non-contact diffuse system) are common for these kinds of samples. They output CIELAB values, color difference (ΔE) from standard, or specific indices (like **Whiteness Index** for flour, **Browning Index** for



fried products, etc.). If a result falls outside the preset tolerance, the batch may be held for adjustment. For example, a spice blend QC might measure L^* and a^* ; if $\Delta E > 2$ versus the standard, they will remix or adjust the batch. For coarse or non-homogeneous powders, best practice is multiple readings: the Aeros instrument, for instance, automatically takes 35 readings in 5 seconds while rotating the sample, giving a reliable average without the analyst needing to manually re-pack and measure repeatedly.

- **Liquids (transparent or translucent):** These are measured in transmission mode. A spectrophotometer like Vista is used with cuvettes or sample cells of defined path length (typically 10 mm or 1 inch path for standard scales). For example, an edible oil lab will fill a 1-inch glass cell with the oil and measure its transmission spectrum, from which Lovibond RY values or Gardner color are calculated. If the oil is very dark (like crude red palm oil), a shorter path (say 10 mm) is used but the instrument extrapolates to the equivalent 5.25-inch value to match standards. Technicians also measure beverages, syrups, and color solutions similarly. Haze can be measured by comparing transmission with and without an integrating sphere (Vista does both simultaneously in one measurement) - e.g., a beer sample can yield both color (in SRM or ΔE) and %haze at once, which is valuable for quality checks. If a liquid is *translucent* (partially cloudy), the choice is case-dependent: sometimes a shorter path or dilution is done to approximate a transmission measurement; other times it's measured as an "opaque" by placing it in a glass dish under a reflectance port (this is done for tomato juice concentrate or very opaque drinks). Key uses: a soda manufacturer checks each batch's color in transmission to ensure the dye mix is correct; a honey packer measures Pfund grade (the Pfund scale expresses honey color as a continuous measurement in millimeters (mm). It ranges roughly from 0 mm (nearly water-white) up to ~140 mm (very dark amber) (or more in extreme cases) via spectrophotometer; a brewing company monitors



wort color to adjust malt blend. Instruments report results in whatever scale needed (CIELAB, Hunter Lab, or special indices).

- **Semi-solids and pastes:** Many food products like sauces, condiments, dairy spreads, and pastes are not free-flowing liquids but also not dry solids. Their color is typically measured in reflectance (since they are opaque when in bulk). Samples such as ketchup, mustard, mayonnaise, peanut butter, or tomato paste are often placed in an optically flat glass dish or on a Quartz plate to present a smooth surface to the spectrophotometer. For instance, **tomato paste color** is measured by spreading paste in a dish and reading its reflectance; instruments like ColorFlex L2-Tomato come with a special cup for this. These measurements might yield L^* , a^* , b^* which are then converted to a Tomato Color Index or a USDA score via known correlations. Similarly, mayonnaise (which is an emulsion) is measured in a shallow cup with a white background - the L^* value indicates how whitened (well-emulsified) it is or if any browning (oxidation) is occurring. In cases where such semi-solids can be homogenized or diluted into a liquid, sometimes transmission is used for more repeatable results (e.g., diluting tomato paste into a solvent and reading absorbance to calculate "tomato color" - some older USDA methods do that). Most QC labs, however, prefer a direct reflectance measurement for speed and simplicity, using the instrument's built-in indices for products like tomato and citrus. The practice is to calibrate the spectrophotometer with a white tile and often a green or red tile for validation, then measure the product; if out of spec, reprocess or adjust blending.
- **Surfaces and Packaging:** Another application area is measuring the color of food surfaces or packaging components to ensure consistency. For example, the color of a cereal's coating (like the pink of a strawberry-flavored cereal piece) might be checked by measuring a cluster of pieces against a standard tile for contrast. Or the inner color of a confection (like the brown of a cocoa



layer in a cookie) might be measured by cross-section. Packaging that affects appearance, such as the hue of a gelatin capsule for supplements or the printing color on a wrapper that should match the food (like a pictorial reference), can also be within QC's color check scope. These are typically reflectance measurements on solid, uniform materials – in essence, similar to industrial color QC in other industries, ensuring the label or cap color doesn't inadvertently vary and mislead consumers or look unattractive.

Calibration to Standards and Cross-Checks: In all the above uses, it's critical that the instruments themselves are calibrated and often cross-referenced to standard references. Food sectors often have **calibration standards or color tiles** specific to their products. For instance, the **HunterLab Certified Tomato Reference Standard** is a calibrated ceramic tile with known values that corresponds to a typical tomato red – used to standardize instruments in the tomato industry so that all companies align to a common reference. Similarly, companies use stable color standards like certified plastic color plaques or liquid standards (available for certain Lovibond values, etc.) to verify their instrument performance periodically. A routine schedule might be daily white/black calibration and weekly verification with a traceable standard. This ensures that color data is reliable and comparable across labs and over time. Where multiple instruments are used (e.g., one in R&D, one in production, one inline), they perform **inter-instrument agreement tests** by measuring the same sample and comparing results, adjusting if needed to match within tolerance. Such rigorous practice is necessary for global operations shipping products worldwide – a ΔE of 1 in New York should be the same ΔE of 1 in a sister lab in Singapore on the same product.

Data Integration and Action: Finally, the way color measurement is integrated into quality systems is worth noting. Modern instruments output data directly to databases, LIMS (Laboratory Information Management Systems), or SPC software. Many have Ethernet/USB connectivity and even onboard computers (the Vista, ColorFlex L2 and



Aeros have built-in touchscreens and can operate standalone, storing thousands of readings). This means color measurements can be automatically logged alongside other quality metrics. Plant QA teams set up **control charts for color values** just like for moisture or pH. If trends approach a control limit, preventive actions are taken. The data can also feed into customer-facing quality documents (COAs often include a color spec result). In some advanced implementations, color data from inline sensors goes into the factory's MES (Manufacturing Execution System) and can automatically adjust equipment (closed-loop control) or at least alert operators in real-time on-screen dashboards. This digitization of color QC reduces human error (no transcription of results needed) and speeds response. For example, Kellogg's move to real-time digital color monitoring eliminated manual log sheets and allowed operators and managers to see live color trends on a dashboard, improving response time by 80%. In sum, measuring color is not a siloed lab activity; it's increasingly woven into the fabric of process monitoring and quality assurance systems. The result is more consistent products and a trove of data that can be mined for process improvements.

Across all these application points, a variety of measurement geometries and methods are employed depending on the sample type (something we will consider in the next section on challenges). The versatility of modern spectrophotometers - being able to measure reflectance, transmission, at-line, inline, large area or small aperture - enables color control for virtually *every form* a food can take solid, liquid, powder, paste, piece, or continuous sheet. The next sections will address the practical challenges encountered when applying these measurements and how they are overcome.

Challenges in Applying Color Measurement (Visual vs. Instrumental)

Implementing effective color quality control in the food industry comes with several challenges. These arise both from human factors (visual assessment limitations) and



from the nature of food samples themselves. Here we examine key challenges and how instrumental measurement helps address them:

- **Subjectivity and Variability of Human Vision:** Human eyes are notoriously unreliable for consistent color judgment. Different people may perceive color slightly differently based on physiology, experience, and even expectations. Ambient conditions like lighting type (daylight vs fluorescent) and viewing angle dramatically affect what a color “looks” like. In a busy plant, an operator might accept a product as “golden brown” in one light, while another operator on a different shift under different lighting might reject the same product. Fatigue also plays a role – after staring at products for hours, an inspector’s eyes can become desensitized. An example was from Pepperidge Farm (a bakery), which tried to use a reference photograph of the ideal product at the line for workers to compare color. Even then, workers had inconsistent judgments because the subtle differences were hard to discern and were influenced by lighting and personal bias. This subjectivity leads to both **false rejects** (good product thrown out) and **false accepts** (off-color product shipping out). Instrumental color measurement eliminates observer bias by providing objective numeric values under standardized illuminant/observer conditions. One challenge, however, is gaining the trust of veteran operators in the instrument – they might initially question it if it disagrees with their eyes. Overcoming this involves training and showing correlations: for instance, demonstrating how a product deemed “OK” visually in dim light falls outside tolerance under D65 lighting, but the instrument catches it. Companies often implement a protocol where instrument readings take precedence, but visual inspection is still used as a coarse filter. Change management and training are needed so that staff rely on data (especially for borderline cases) rather than gut feel. In summary, the **inconsistency of human vision** is a fundamental challenge



that drives the need for instruments, and while instruments solve it technically, organizational adoption and trust-building are part of the solution too.

- **Heterogeneous and Non-Uniform Samples:** Food products are often not uniform in color or texture, making representative measurement difficult. A single candy may have a non-uniform shell, a spice powder might contain different colored flakes, a loaf of bread has lighter sides and a darker top, and a soup may be full of particulates. If one were to point a small-aperture colorimeter at such products, results could vary spot-to-spot. Ensuring the measurement captures an average that represents overall appearance is a challenge. Solutions include using instruments with **large measurement areas or averaging capability**, and standardizing sample prep/presentation. For example, measuring granular ingredients like rice or dry herbs, one should use a large-area view and perhaps even rotate the sample dish between readings. The HunterLab Aeros is explicitly designed for this, averaging 35 readings over a large area in seconds to effectively “see” many particles at once. Without such an instrument, an operator would have to take multiple manual readings and average them, which is time-consuming and can introduce errors. Another tactic is sample handling: e.g., for a powder, using a glass sample cup and backing and tapping it to a consistent packing density removes variability due to how the sample is loaded. If the powder is very small in volume, specialized accessories (like a powder compressing holder) can help present a smooth surface. For non-flat objects (say cookies with bumps and chips), sometimes grinding a sample to a powder is done to get a uniform test (though that might alter color slightly, so many prefer averaging intact pieces). Non-contact instruments (like Aeros) avoid needing to flatten or grind samples - you can measure a pile of irregular pieces directly, though you then rely on large-area averaging to get consistency. **Inevitable variability:** Even with best practices, some very heterogeneous foods (like a mixed vegetable soup) will have some



reading variance – the approach is to maximize sampling (measure several cups) and use tolerances that account for it. The key is recognizing this challenge and not relying on a single small spot measurement as definitive. Instrument manufacturers address it via hardware (bigger apertures, repeat scans) and software (averaging multiple readings, offering stats like min/max ΔE on a series). By doing so, they greatly reduce the impact of sample non-uniformity, yielding stable color values that meaningful QC decisions can be based on.

- **Different Optical Behaviors (Opaque vs. Transparent):** Foods range from completely opaque (e.g. flour, chocolate) to completely transparent (oil, clear beverages), and many are in-between (translucent gels, cloudy liquids). No single measurement geometry is ideal for all – reflectance is appropriate for opaque samples, transmission for clear ones, and for translucent or scattering samples, one must choose or use an integrating sphere. Measuring a transparent liquid in reflectance mode would produce essentially no reflectance (just seeing the back surface), and measuring an opaque solid in transmission is impossible. The **challenge** is that some products don't fit neatly into one category. For instance, a fruit juice concentrate might be so dark that it's effectively opaque in a 1 cm cell (needing reflectance or very short pathlength for transmission), but that same product diluted is transparent – so what's the "right" way to measure it? Best practice is to consider the end-use and standard method: if a product is consumed diluted, transmission color of the dilution might be more relevant to consumers; if it's consumed as-is (like an opaque sauce), reflectance makes sense. Some modern spectrophotometers offer both capabilities. However, switching modes can be a hassle and needs careful calibration in each mode. A practical solution used in industry is to dedicate instruments: a transmission-only device in the wet chemistry lab for oils and drinks, and a reflectance sphere or 45/0 device in the QA lab for solids. This



way each stays optimized. If only one instrument is available, operators must calibrate it appropriately for each mode (which can be time-consuming).

There's also the matter of **specular gloss** – 45/0 instruments exclude specular reflections so you measure color as seen by eye, whereas diffuse sphere instruments can include specular (SCI mode) or exclude (SCE mode). Shiny or wet-looking foods (e.g. a glazed donut vs. a matte cookie) can give different readings under different geometries. If appearance (gloss) is part of quality, a 45/0 geometry is often preferred as it correlates with visual assessment. If you want to measure the true pigment color regardless of gloss, sphere geometry with specular included might be used. So, one challenge is choosing appropriate geometry: many food companies stick to 45/0 for products where surface appearance matters (bakery, powders, solid colors) and diffuse sphere for colors where measurements need to ignore texture or if using transmission. It can be confusing for new users to understand why two instruments give different values on the same sample – often it's due to geometry differences. The solution is to standardize the method: pick a geometry and stick to it for spec definitions or explicitly define if specular is included or excluded. For example, the coffee industry standard for ground coffee color is often based on 45/0 reflectance (since gloss is minimal on grounds), whereas the sugar solution color is defined via transmission. Each product category tends to have norms, and it's important for QA teams to follow those to get meaningful, comparable results. Manufacturers like HunterLab provide guidance on this; e.g., recommending **45/0 (ColorFlex L2)** for surface-color critical items like spices or baked goods, and diffuse sphere (or transmission) for others. In summary, dealing with different optical natures of samples requires selecting the right tool or instrument mode for the job, which is a challenge but one that is overcome by proper instrument selection and sometimes using multiple instruments.



- **Calibration and Standardization Requirements:** Spectrophotometers require regular standardization to maintain accuracy. This typically involves a white reference tile (for reflectance) and a dark or zero calibration (no light for true black) and for transmission a clear blank (zero turbidity) or black trap for 0% T. In a busy production environment, performing these standardizations on schedule can be overlooked or seen as a nuisance. If instruments aren't standardized, readings can drift, leading to false results - a major risk for QC decisions. To tackle this, newer instruments incorporate features like **automatic electronic standardization** or reminders. For example, Vista has an internal electronic standard for transmission so it can standardize at the touch of a button without manual standard handling each time. Nonetheless, good SOPs (Standard Operating Procedures) demand calibrating at least daily or even before each batch run. The challenge is ensuring operators do this and that calibration standards (like the white tile) are kept clean and handled properly (scratches or dust on the tile can throw off results). Many labs invest in **certified reference tiles** with known values to periodically verify the instrument's performance beyond the daily routine calibration. Another issue is **inter-instrument agreement**: if you have, say, three ColorFlex units across plants, each might read slightly differently out of the box. They need to be calibrated to the same master standard (like a set of colored tiles) and possibly adjusted (some software allows applying bias corrections) so that a sample measured on any of the three gives the same result within tolerance. This is a challenge especially for global companies shipping standards or products between labs. The solution is a rigorous cross-validation program: e.g., monthly round-robin measurements of a stable color standard by all instruments and comparing results. Any instrument deviating can then be serviced or recalibrated more tightly. With good practice, one can achieve very tight agreement ($\Delta E < 0.5$) between instruments of the same model. Another aspect: **temperature and**



environment – some color tests (like oil color) need samples at controlled temperature (oil color can change when it solidifies at cooler temp), so part of “calibration” is also ensuring consistent sample conditions. If a lab in winter is cold, a sample might need warming before measurement to get the true color. Managing these environmental factors is part of the challenge. Overall, maintaining instrument calibration and method consistency is labor that must be built into QA schedules – many companies make it part of daily start-up routines and include standard checks in their quality documentation, so it isn’t skipped. Instruments might also be enrolled in external certification programs (some vendors offer calibration certification services or use of NIST-traceable standards). Diligence in this area is rewarded by confidence that color data today means the same as color data yesterday and tomorrow.

- **Ensuring Representative Sampling and Sample Prep:** Beyond instrument matters, *how the sample is taken and prepared* can introduce challenges. For example, if a production lot is not homogeneous, a single grab sample might not reflect the lot’s true color. Imagine a mixer where the first bags out are slightly different in color than later ones – if the QC only measures the first bag, they might get a wrong impression of the batch. The challenge is designing sampling plans to capture true variability. Many companies adopt composite sampling (mixing samples from multiple points in the batch) or time-based sampling (e.g., every 15 minutes on continuous line) to get a broad view. For solid foods, reducing particle size or presentation is an issue: A whole tomato versus ground tomato will measure differently just because of surface geometry and maybe color distribution (seeds, peel). So, the method might specify “grind the sample to pass X mesh before reading color” for consistency – but grinding generates heat and can darken some products or cause enzymatic browning if not careful. Thus, methods sometimes include steps like “grind under liquid nitrogen” for certain analyses to prevent artifact color change. While that’s an



extreme case, it shows the lengths needed to get a reproducible sample. Oil and fat samples often need to be melted at a specific temp (e.g., measure palm oil at 60°C to ensure its fully liquid, else crystals scatter light and alter color reading). Not doing so yields inconsistencies day to day. Also, *air bubbles* and *surface smoothness* can plague measurements: a tiny bubble in a cuvette can drastically affect transmission readings. Operators must be trained to degas liquids or carefully load cuvettes (some use ultrasonic baths or vacuums to remove bubbles for critical measurements). Powders need consistent packing as mentioned (air gaps make a powder appear lighter). Another issue is that some samples change color upon standing (e.g., fresh milled grain might slowly oxidize and get slightly yellow over an hour). So, measurement timing after sample prep must be standardized – often measuring *immediately* after prep for consistency. In summary, the sample handling challenge is to treat the sample in a way that the measured color truly represents the material’s intended appearance, and to do it consistently each time. The solutions come in the form of detailed SOPs: e.g., “for paste: spread in quartz cell with a knife, cover to exclude air, measure within 2 minutes”; “for hot filled sauce: cool to 25°C before measuring to avoid temperature differences.” Such details are critical to avoid measurement noise. Proper instrument design helps too (e.g., instruments with enclosed sample ports or light shields to prevent stray light, and those with temperature-stabilized sensors for drift). Ultimately, overcoming these challenges is about creating robust methods and training personnel. Companies that do so turn color measurement from a tricky art into a reliable science. Those that don’t may find instrument readings “inconsistent,” but in truth it’s often inconsistent procedures.

In conclusion, while there are numerous challenges in applying color measurement – from the fallibility of human vision to the quirks of food samples – each can be met with a combination of the right technology and good practices. **Instrumental methods**



shine especially where human assessment fails: they provide consistency and sensitivity far beyond the eye. By using appropriate instrument geometry, averaging multiple readings for non-uniform samples, calibrating diligently, and preparing samples in a standardized way, food companies surmount these challenges daily. The result is a reliable color quality control process that would have been unimaginable with visual assessment alone. Spectrophotometers turn color QC “from a subjective guess into a precise numeric attribute” - but achieving that requires careful attention to all the factors discussed above.

Global Food Color Methods and Standards

The measurement of color in the food industry is guided by numerous standardized methods and scales, many of which are specific to certain product domains. Adhering to these global standards ensures consistency, both within a company and across the industry, enabling clear communication of color specifications. Here we outline key color scales and standards relevant to foods, and how spectrophotometric instruments align with them:

- *CIELAB (L^* , a^* , b^*) and ΔE^** : The CIE L^* , a^* , b^* color space (also called CIELAB) is an international standard (established by the Commission Internationale de l'Éclairage in 1976) used widely across industries for quantitative color. It's device-independent, meaning it provides a universal language of color. In food, many companies specify acceptable color in terms of L^* , a^* , b^* values or allowable total color difference ΔE^* from a standard. For example, a spec might say a tomato paste should have a (red) of at least 28 and L^* between 25–30, or a cookie might have an allowable ΔE of 3 from the golden standard. ΔE is a single number representing the Euclidean distance between two colors in Lab^* space; common thresholds are $\Delta E=1-2$ for barely perceptible difference, 3–5 for noticeable, etc. Using ΔE tolerances is very helpful for QC pass/fail decisions - it



quantifies what “close enough” means. Most spectrophotometers output Lab* and can calculate ΔE automatically (multiple formulas exist, like ΔE_{ab} , ΔE_{CMC} , ΔE_{2000} ; ΔE_{ab} is most common unless a specific improved formula is needed for certain hues). Because CIELAB is so universal, it often underpins other indices too. Many older food color scales have been correlated or converted to CIELAB for modern use. For instance, in roasted coffee grading, historically “Agtron” or “SCAA#” scales were used (from specialized instruments) but now many simply use L^* as a surrogate (low L^* = dark roast). CIELAB also allows the use of *chroma* (C) and *hue angle* (h°)* which are alternate ways to express a^* and b^* (useful in specifying color of ingredients like “mustard yellow” might be given by a chroma and hue range). Overall, CIELAB and ΔE provide the foundation for color quality control in foods, as they do in other industries, ensuring different parties have a common reference.

- **Hunter Lab (L, a, b) Scale:** Before CIELAB was widely adopted, Hunter Lab (another color scale designed by Richard Hunter) was used, and it remains in use in some industries. It’s similar conceptually to CIELAB with L, a, b values, but not identical numerically (Hunter L, a, b are scaled differently). Many older USDA and trade methods refer to “Hunter Lab” values, particularly in the **tomato industry** and others, since HunterLab (the company) pioneered colorimeters for those applications. Nowadays, most modern instruments can report in either CIELAB or Hunter L,a,b scales. The tomato score often historically was given as “a/b ratio” using Hunter values. In modern practice, using CIE a^*/b^* is more common but many tomato processors still call it “a over b” as a generic term. Instruments like ColorFlex L2-Tomato come with firmware to output a calculated **Tomato Color Index (TCI)**, which essentially incorporates an a:b relationship standardized to the tomato tile. Similarly, for citrus concentrates, a **Citrus Color Number (CCN)** is used (particularly in orange juice industry) - it correlates to the blend of pigments in orange juice. HunterLab has



built that index into their ColorFlex L2-Citrus. The key here is that any producer following USDA or industry guidelines can set their instrument to the required scale (Hunter or CIE) and obtain the numbers needed to compare with spec or grade standards.

- **Lovibond® Tintometer Scales (AOCS Methods for Oils):** The Lovibond scale is an old but still widely used color scale for oils, fats, and some chemicals. It expresses color in terms of Red, Yellow, Blue, and Neutral (RYBN) units based on comparing the sample to calibrated colored glass filters. Traditionally, an analyst would view the oil in a long cell and add Red or Yellow filters until the color matched, yielding a result like "5.4 Red, 70 Yellow" for instance. The AOCS (American Oil Chemists' Society) has standardized this in methods (e.g., AOCS Cc 13b, Cc 13e). Spectrophotometers now can **simulate Lovibond values** by measuring the transmission spectrum and applying the same weighting factors as the filters. HunterLab's Vista is an example of an instrument designed to report Lovibond RYBN values directly, eliminating the subjective visual step. It can do so for either the 1" cell or the long 5¼" cell path lengths by automatically scaling results from shorter measurements. This is important because many contracts for oils (like palm or soybean oil) explicitly state a maximum Lovibond color value (e.g., max 3.0 Red in 1" cell). Likewise, some fats are graded by Lovibond (e.g., tallow, fish oil). The Lovibond scale has finite ranges (e.g., Red units max out around 20 in the long cell), so for very dark samples one must use shorter cells or the Gardner scale instead. The Lovibond system is entrenched in edible oil trading worldwide, so modern instruments ensuring compliance with it is crucial. Another similar scale is the **AOCS-Tintometer "Red/Yellow"** which is essentially the Lovibond R and Y without blue. Many use "AOCS RY" to express just those two primary values (especially if Blue is negligible for most oils). Vista and similar spectrophotometers can output that as well. The advantage of using a spectrophotometer vs the visual Tintometer is



objectivity and speed - no more fiddling with colored slides and relying on the technician's color vision. Furthermore, instruments can do **haze and color simultaneously** which the traditional comparator cannot, giving more insight into oil quality (haze often relates to impurities or wax, as discussed).

- **Gardner Color Scale:** The Gardner scale is used for grading the color of clear to slightly yellow liquids - historically for resins, oils, chemicals, but also sometimes for things like mild vegetable oils, syrups, or extracts. It's an integer scale from 1 (light yellow) to 18 (dark brown) defined by standard solutions. AOCS has a method for Gardner for oils (AOCS Td 1a). Spectrophotometers can calculate Gardner by evaluating absorbance at certain wavelengths and matching the reference standards' definition. For instance, a refined soybean oil might have a Gardner ~1 or 2 (very pale). If it gets above 5-6, it's considered too dark for many uses. Instruments like Vista often have Gardner as a selectable index, since some contracts or spec sheets for light-colored liquids call for "Gardner color $\leq X$ ". Another similar one is the **APHA (Hazen) scale**, primarily used in water, very light oils, or clear beverages (also known as Platinum-Cobalt scale). It measures very low levels of yellowness (scale 0 is water-clear, up to ~500 which is quite yellow). This might apply to things like measuring *vodka clarity* or very light fruit essences. Spectrophotometers handle APHA by measuring at 430 nm typically and comparing them to standard solutions. Again, having the instrument output these saves the need for visual comparison with liquid standards.
- **ASTA Color Value (Spices):** The ASTA (American Spice Trade Association) has defined methods to measure color of spices, especially paprika and chili pepper products, as these are often sold by color strength grade. The ASTA color value is determined by extracting the spice in a solvent (usually acetone) and measuring the absorbance at 460 nm, then multiplying by a factor and the sample weight/path to get a unitless color value (ASTA units). For example, an



ASTA value of 100 might be a decent paprika, 160+ a premium one. Spectrophotometers are obviously suitable for this since they're essentially a single-wavelength absorbance measure. Many spice companies use a spectrophotometer to perform ASTA color tests - some modern instruments can have it pre-programmed so that after taking the reading, the ASTA value is directly calculated and displayed. There are also ASTA methods for turmeric (which might use 425 nm absorbance) and others. Outside ASTA, some countries have similar standards (e.g., the ISO has methods for spice color that parallel ASTA's). By following these, spice producers ensure their product meets the expected potency and can trade on color value. It's similar in concept to the Scoville Heat Units for chili pungency, but for color. The challenge that instruments solve is precision - subtle changes in extract concentration show up in the number, whereas visually comparing colored liquids as in olden days was far less precise. As spices are increasingly sold globally, these objective color measures are a common language (e.g., an importer in Japan might specify they want paprika of ASTA color ≥ 140 , and the exporter in Peru can verify with their spectrophotometer accordingly).

- **USDA and Industry Product Color Standards:** Various commodity-specific standards exist, often managed by agencies like USDA or industry associations, to grade products by color (among other factors). For example:
 - **USDA Grades for Canned/Frozen Fruits & Vegetables:** Many canned fruits/veg have grade standards where color is one factor. E.g., canned peas - premium grade may require a bright green appearance. In practice, these might be assessed visually by USDA inspectors with comparison to a standard color tile or images. However, companies use instruments internally to ensure they will meet those visual grades. There are also standardized color charts (like for tomato juice or catsup) but these have largely been supplemented by instrument measurements.



- **Baking industry color standards:** Not formal like grades, but some industries have reference color sets (like L_u values defined for different roast levels of coffee, or the L-values for different “bake” levels of French fries which are often measured by imaging systems).
- **Meat color standards:** Organizations like AMSA (American Meat Science Association) provide guidelines for meat color measurement, particularly for research. Most commercial meat grading (e.g., beef) is still visual (by USDA graders for marbling and color of lean meat). But instruments are being explored for objective grading. For example, Japan uses a beef color standard No.1-7 scale for tuna (again visual comparison).
- **Beer Standard Reference Method (SRM):** In brewing, the color of beer is reported in SRM units, which are defined by the absorption at 430 nm of the beer in a 1 cm cuvette. Many breweries have bench spectrophotometers or now even inline photometers to measure SRM of beer and wort. SRM is basically a standardized color metric for beer (e.g., a pale lager ~2-4 SRM, an amber ale ~10 SRM, a stout 30+ SRM).
- **Chocolate and confectionery:** Not so many formal standards, but large companies have internal color standards for their products (like the specific red of a brand’s strawberry candy, specified in Lab or Pantone). They may even define it in terms of allowed ingredients - e.g., for a certain chocolate, “must use 8% of a particular cocoa that yields the target color”. But, when possible, they translate that to instrument readings for QA.
- **Instrument Standardization to Official Methods:** It’s worth noting that many official methods (ISO, AOCS, etc.) now explicitly allow or describe using spectrophotometers as an alternative to visual methods. For instance, AOCS Tintometer method Cc 13j is for automated instruments to measure Lovibond color. These methods detail conditions like path length, Illuminant/observer



(often $C/2^\circ$ for oils in AOCS methods), etc. Instruments that can output results according to these methods simplify compliance. For example, Vista's software lets users pick "Lovibond 5.25" or "AOCS RY" and it will ensure the measurement and reporting conform to that method's requirements. Similarly, if a user needs to report sugar color in ICUMSA units, they measure the solution's absorbance at 420 nm and apply the ICUMSA formula (which is basically absorbance \times 1000 for a standard solution pathlength). Some spectrophotometers can be configured to do that calculation and output "ICUMSA Color" directly. If not, it's easily done from the absorbance data. What's important is following the reference method: e.g., ICUMSA specifies filters or spectrophotometer, 420 nm, 1 cm cell, and clarity of solution. Deviating (like measuring a cloudy solution) would break comparability. Therefore, labs aiming for standard compliance often must clarify sample prep (like clarify the sugar solution with lead acetate per the official method - though that's being phased out due to toxicity). Using the official standards gives assurance that one lab's "color = 20 ICUMSA" means the same as another lab.

In summary, the landscape of global food color measurement is a mix of universal colorimetric systems (like CIELAB) and niche scales tailored to specific commodities (Lovibond, ASTA, etc.). A good quality program will reference the appropriate standard for its product and ensure instruments are configured to measure against those. Modern spectrophotometers often come with libraries of these indices built-in, or easy ways to program them, which greatly facilitates compliance. For instance, one can measure a sample once and get multiple outputs: L^* , a^* , b^* ΔE to standard, Lovibond RYBN, and Gardner, all from the same spectral data. This versatility is valuable for labs serving multiple needs (e.g., an oil that must meet Lovibond for one client and L^* , a^* , b^* spec for another - one measurement covers both). Finally, by aligning with global methods, companies ensure their color data is **traceable and communicable** - they can say "this oil is Lovibond 1.0R, 10.0Y (5¼" cell)" and any lab



worldwide using that method should replicate it within experimental error. In a sense, these standards provide the **common ground** that allows objective color to function as a quality metric across the supply chain.

Recommended HunterLab Solutions and Why

When it comes to spectrophotometric color measurement in the food industry, selecting the right instrument for each application is crucial. HunterLab offers a range of instruments designed to meet different needs, from lab bench to production line, from transparent liquids to heterogeneous solids. Below we recommend specific HunterLab solutions for the categories discussed – **Vista**, **ColorFlex L2**, **ColorFlex L2-Tomato**, **SpectraTrend HT**, and **Aeros** – explaining why each is suited to specific food applications:

- **HunterLab Vista:** *Ideal for edible oils, clear beverages, food dyes, and transparent/translucent liquids (and it uniquely measures haze alongside color).* The Vista is a transmission spectrophotometer with an integrated sphere that allows simultaneous measurement of color and turbidity in liquids. This instrument is recommended for edible oil manufacturers and beverage producers because it streamlines what traditionally required multiple devices.

Key advantages: It can report color in standard liquid scales (Lovibond®, AOCS RY, Gardner, etc.) directly, with high precision. Vista’s design permits using small sample volumes in short pathlength cells (like 10 mm) but still computes what the color would be in the standard 1” or 5.25” cell, which is a huge benefit for very light or very dark oils. For example, measuring a light-colored oil in a 10 mm cuvette (to save sample and avoid errors from long cells) and getting an accurate Lovibond 5¼” value is something Vista handles with ease. It also measures **haze** (% transmittance reduction due to scattering) at the same time,



which is critical for detecting cloudiness in products like juices or spirits. Traditional comparators or many competitor instruments cannot do haze, meaning separate turbidity tests would be needed. With Vista, an oil refinery can check both color and clarity in one 5-second measurement – ensuring, for instance, that a salad oil is not only the right shade of pale yellow but also brilliant clear (no suspended waxes). Vista also features one-touch electronic calibration for transmission (no manual zeroing with solutions each time), which improves reliability and throughput in a busy lab.

Use cases: Edible oil processing (checking Lovibond color after bleaching and deodorization steps, as described in our earlier example of a refinery that cut rework by using Vista data). Also, food colorant manufacturers (dyes, lakes) use Vista to measure the absorbance curves of color solutions to ensure each batch has correct tint strength. Beverage QA labs can use it to measure beer, juice, and soda color on the appropriate scales (like ASBC beer color units or just CIELAB for juices). The reason Vista is recommended over a reflectance-only instrument in these applications is because **transmission is the correct geometry for transparent samples** – it directly measures how light passes through, which is exactly how consumers see a colored drink in a bottle or glass. And Vista is built to do that quantification accurately and efficiently, even accommodating multiple sample cells and path lengths. In summary, for any application dealing with clear or translucent liquids where traditional visual color scales (Lovibond, etc.) or haze measurement are needed, Vista is the go-to solution due to its specialized optical design and time-saving dual measurements.

- **HunterLab ColorFlex L2:** *Versatile 45°/0° reflectance spectrophotometer for a wide range of solids, powders, and pastes.* The ColorFlex L2 is recommended as a workhorse benchtop unit for measuring color of powders (flours, spices, ingredients), granular materials (sugar, cereals), slurries and condiments



(sauces, dressings), and basically any opaque or semi-opaque sample that can be presented in a cup. It uses a 45°/0° optical geometry, which matches how human eyes see surface color by excluding specular gloss. This is important for food, because you typically want the measurement to correspond to visual appearance. For example, spice powders are often a bit shiny due to some specular reflection; a sphere instrument might record them slightly differently by including that shine, whereas the 45/0 design of ColorFlex L2 captures the color as perceived (gloss minimized).

Why use ColorFlex L2? Its **annular illumination** (lighting from a full circle at 45°) ensures uniform lighting on coarse or irregular samples, improving precision. The device is also standalone – it has an integrated touchscreen and software (EasyMatch Essentials) so it doesn't require a dedicated PC to run. It's network-capable for data export, making it easy to push results into LIMS or SPC systems. The ColorFlex L2 comes calibrated and can store thousands of product standards and tolerances, which is useful for a QC lab measuring many different items daily. Another benefit is the accessibility of sample handling: it usually comes with a glass sample cup for powders and can accommodate petri dishes or even measure the surface of a product directly if placed at the port. ColorFlex L2 has features like a high-precision camera for sample alignment and prompts to ensure correct sample prep (like reminding the user to cover the sample to exclude ambient light), which reduces operator error..

Example applications: Flour mills measuring the brightness (L^*) of flour to control bleaching; snack seasoning companies checking each batch of seasoning powder color to infer flavor strength (as in our earlier case study where a chili-lime powder's a^* value was tightly monitored); dairies measuring milk powder whiteness index to ensure no browning from overheating; condiment manufacturers measuring sauces (like mustard, ketchup) by pouring



into a cup and reading reflectance to maintain a consistent appearance. While the ColorFlex L2 is contact (meaning samples often touch the measurement window through a cup or glass), it's very straightforward to use and clean - the glass cup can be washed between samples, and the instrument itself is sealed to avoid spills causing damage. It's robust and cost-effective, making it a standard choice for many food QA labs. In short, ColorFlex L2 is recommended because it provides **accurate, human-eye correlated color data for solid/opaque samples with ease of use and connectivity**, handling everything from fine powders to coarse granules with precision.

- **ColorFlex L2 Tomato:** *Specialized version of ColorFlex tailored for tomato products, with built-in indices and standards for the tomato industry.* We recommend the ColorFlex L2-Tomato specifically for processors of tomato paste, puree, sauce, ketchup and related products. This instrument is essentially a ColorFlex 45/0 spectrophotometer that comes pre-loaded with the **Tomato Color Index (TCI)** and/or USDA Tomato Scores, and it includes a **HunterLab Tomato Standard** (ceramic tile calibrated to a known tomato color value) for calibration. The reason this is significant is that the tomato industry has long used certain metrics (like "a/b ratio" or a specific score formula) that general instruments wouldn't have by default. The L2-Tomato simplifies life for tomato product QA by directly giving those values without manual calculation. For example, a user measuring a sample can get an output like "Tomato Index = X" or even an estimated "Lycopene content = Y mg/kg" based on color, because the instrument's software is set up for it. The instrument likely also adheres to the recommended illuminant/observer that tomato standards use (often D65/10° or C/2° depending on the spec - it can do either). Importantly, the L2-Tomato can serve as a modern replacement for the old **Hunter D25TR Tomato Colorimeter** that was once an industry staple. Many tomato paste buyers and sellers use the number from that instrument as a quality grade. The ColorFlex



L2-Tomato ensures continuity with that legacy but with updated precision and a digital interface.

Why it's recommended: Tomato products are extremely color-sensitive - small deviations can cause grade downgrades or customer rejection. The L2-Tomato gives processors confidence that they are measuring color exactly as the standard requires (for instance, measuring the product in a glass cell of fixed thickness, using the standardized green tile and orange tile to calibrate if needed, etc.). It also likely can measure both in reflectance (for paste) and transmission (for tomato juice) modes if equipped with the right accessories, because some tomato juice grading might use transmission if the juice is filtered. Another advantage is speed and simplicity - a previous generation might require converting a^* and b^* to a ratio manually or consulting charts, whereas L2-Tomato does it in one step and flags if the product is out of the acceptable range. In practice, major tomato processors around the world (from California to Spain to China) have standardized on such instruments to evaluate incoming tomatoes, control evaporator endpoints, and certify final concentrate color. Using the dedicated model ensures **traceability to standardized references:** for example, if USDA inspectors come to check, they trust the readings from an instrument that's known in the industry, especially calibrated with the official tomato tile (which itself is a USDA/HunterLab collaboration reference). As described in our case study, implementing the ColorFlex Tomato helped a manufacturer reduce batch-to-batch color variation and cut rejections by 40% - those kinds of improvements are achievable because the instrument helps catch off-spec color early and accurately. So, for anyone in the tomato product arena, the L2-Tomato is strongly recommended for **precision, compliance, and ease of maintaining tomato color standards.**



- **SpectraTrend HT:** *High-throughput in-process spectrophotometer for continuous, real-time monitoring on production lines (e.g. baked goods, snack foods, breakfast cereals, powdered product streams).* The SpectraTrend HT is an **inline, non-contact** color measurement system designed to be installed in manufacturing processes. We recommend it for applications like: monitoring bread or bun color on a moving conveyor (post-oven), checking roasted nut color in a continuous roaster, measuring cereal or dried fruit color as it moves on a belt or down a chute, or even checking powder color on a conveyor (e.g. flour or sugar in a mill).

What sets it apart: It provides continuous color data (every few milliseconds or on a rolling average) rather than batch sampling. It uses a 0°/30° geometry (illumination at 0°, detection at 30°) which, like the Aeros, effectively captures color with minimal gloss influence and with a stable measurement even if the product height varies a bit. In fact, it contains dual sensors: one for color and one for distance (height) - the distance sensor continuously adjusts for any gap changes to ensure color readings stay accurate even if the product's distance from the sensor fluctuates slightly. This is crucial on lines where products aren't perfectly flat or may bounce. The device has LED illumination, providing consistent, long-life light without heating the sample and fast response.

Integration: It outputs data that can be integrated into PLCs or SCADA systems. For instance, it can send a signal to trigger an alarm or process adjustment if color goes out of range. The Kellogg's case study demonstrated that installing SpectraTrend HT on a Cheez-It cracker line allowed for immediate detection of color drift and resulted in 10% higher first-pass yield and dramatically reduced scrap - a tangible ROI. Essentially, SpectraTrend HT takes lab accuracy to the line in real time, which is extremely powerful for maintaining quality.



Ease of use in production: It's built to be **rugged** (enclosed to handle dust, heat, etc.) and simplified for operators – often with software that can display a trend chart and alarms on a control room screen. Another advantage is that it reduces reliance on manual sampling. Instead of pulling samples every 30 minutes for lab measurement (during which time a lot of product might have been made), the inline sensor is checking every product unit. This helps catch issues between sampling intervals that would otherwise be missed. We recommend SpectraTrend HT especially for **large-scale, continuous processes** where even small improvements in yield or scrap reduction translate to big savings – bakeries (breads, cookies, crackers), snack lines (chips, extruded snacks where color can indicate correct frying or drying), and even non-food like pet food kibble lines (where consistent kibble color is important to consumers; many pet food plants measure kibble color as a proxy for formula consistency). In short, SpectraTrend HT is the solution when real-time, automated color control is needed: it **combines versatility (can measure many product types) with high-speed monitoring and integration** into process control, thereby enabling manufacturers to respond immediately to color deviations and maintain tight consistency at scale.

- **HunterLab Aeros:** *Advanced benchtop spectrophotometer for non-homogeneous, irregular, or large-part samples – providing non-contact measurement and large-area averaging.* The Aeros is a unique instrument we recommend for products like snack foods (chips, pretzels, cereal pieces), cookies with inclusions, gummies and candies, pet kibble, and any samples where you either *cannot grind or compress into a smooth surface* or doing so would destroy meaningful color information. What makes Aeros special is its **non-contact measurement with auto height positioning and a rotating sample platform**. You can literally place a dish of product under it (no need to put a glass between or to press it flat) and it will adjust to the optimal distance and



measure over a large area, capturing multiple readings as the sample dish rotates. It covers about 27.5 in² area which is far larger than a typical 1-inch port – meaning it sees many pieces or a large expanse of a sample at once. This yields a truly representative average for non-uniform samples.

Why not just use ColorFlex for these? Because with something like ColorFlex (which is contact and smaller area), you’d either have to grind the sample (which for, say, a multicolor cereal or a seasoned chip might not be appropriate as you lose the pattern of seasoning distribution) or do many measurements manually. The Aeros automates that averaging – **35 readings in 5 seconds over the rotating platform**. It’s essentially combining the function of a lab spectrophotometer and an image analyzer in one: measuring color from various spots and averaging. The non-contact aspect also means if a sample could soil an instrument (e.g. greasy or sticky products), Aeros avoids that by not touching the sample. It’s easier to clean a sample dish than an instrument port. Additionally, Aeros has smart features like auto-height, which ensures each measurement is in focus without user intervention.

Use cases: We saw an example with a cookie manufacturer using Aeros to measure 10 cookies at a time, improving batch consistency and reducing customer complaints. Another scenario is a spice or seasoning maker dealing with coarse blends – the Aeros can measure the blend spread out, capturing color from turmeric bits, chili flakes, salt grains collectively, which a small aperture might miss without multiple tries. Pet food companies can measure kibble color distribution to ensure each batch is within a defined “color signature” (which also correlates to formula), catching any off-color kibble that might indicate a mixing issue. We also recommend Aeros for R&D labs that work on products with textured or non-uniform appearance – e.g., a cereal developer wants to quantify the color difference when changing a baking



process; using Aeros to measure whole cereal pieces gives the true visual difference, whereas grinding them might not. The instrument's versatility spans many foods: essentially any product that's **not easily made into a homogenous presentation** can benefit from Aeros. By obtaining a consistent average, companies can set meaningful color standards even for tricky samples. For example, one snack producer set an L* range for seasoned potato chips and used Aeros to enforce it, whereas previously they struggled because different chip surfaces gave different readings – Aeros solved that by large-area averaging plus multiple chip sampling at once. In summary, we recommend Aeros because it provides a **best-in-class solution for difficult-to-measure samples** – it combines non-contact convenience, large sample area, and automated averaging to deliver reliable color data for foods where traditional benchtop devices might struggle.

To visualize the positioning: If one imagines a continuum of sample types – clear liquids on one end, fine homogenous solids in the middle, and very irregular multi-component solids on the other end – our recommendations are:

- Vista for the clear/transparent liquids (rightmost in terms of needing transmission).
 - ColorFlex L2 for the homogenous solids/powders (middle, standard use).
 - Aeros for the very irregular solids (leftmost in needing special handling).
- And cutting across these, SpectraTrend HT for taking measurements inline (because it's a specialized need orthogonal to sample type – but mostly applicable from homogenous to moderately varied products in continuous flow), and ColorFlex L2-Tomato as a variant specialized for a particular industry's metrics.

Each recommended instrument brings specific **features** to address the unique challenges of the application areas, as we'll summarize in the next section with a



comparison of their features, advantages and benefits. Together, this portfolio covers the majority of color measurement needs in the food sector, ensuring that whether one is measuring a crystal-clear oil or a mix of potato chips, there is a solution optimized for that task. By choosing the right instrument for the job, manufacturers can obtain the most accurate and actionable data, maximizing quality control effectiveness.

Competitive Technology Comparison (Without Naming Competitors)

When evaluating color measurement solutions for food applications, it's important to understand the differences in technology and how they impact performance. Here we compare HunterLab's approach and instruments with other common technologies on the market, without naming specific competitor brands:

- **Spectrophotometer vs. Visual Methods:** Traditional visual comparators (like Lovibond Tintometer for oils or color reference charts for tomato products) rely on the human eye to match colors. These methods are inherently subjective and can be inconsistent, as discussed earlier. Moreover, visual methods are labor-intensive (e.g., adjusting colored glass slides in a Lovibond comparator for each sample, which can be tedious for many samples per day). HunterLab spectrophotometers (Vista, ColorFlex, etc.) eliminate subjectivity by instrumentally quantifying color.

Advantage: Objective numeric results that do not vary with operator or lighting, and much faster throughput (5-10 seconds per measurement vs. ~minute for a careful visual match). Additionally, spectrophotometers often have a broader measurement range than the finite visual scales. For instance, the Lovibond RY scale maxes out unless you use shorter cells; a spectrophotometer can extrapolate beyond that or suggest a shorter path length automatically. Another



point: visual methods often cannot measure **haze or turbidity** at all (they try to eliminate haze by filtering or heating oils to clarity), whereas a spectrophotometer like Vista measures haze explicitly, providing more information (e.g., telling if an oil is cloudy vs clear, which a visual oil comparator would just instruct to heat sample to remove cloud – potentially missing that info). Overall, moving from visual to spectrophotometry yields more reliable data and richer insight (full spectral curve vs. just a visual color grade).

- **Spectrophotometer vs. Colorimeter:** Some competitors offer simple tristimulus colorimeters (which measure only filtered RGB or XYZ values) instead of full spectrophotometers. While colorimeters can be compact and sometimes cheaper, they lack the flexibility and precision of spectrophotometers. For example, a colorimeter might measure color for one purpose fine, but if you need to use a different color scale or index (ASTA, Lovibond, etc.), it may not support it because it doesn't capture the full spectrum needed.

Spectrophotometers capture the reflectance or transmittance at many wavelengths (often 400–700 nm in 10 nm or smaller increments), enabling calculation of *any* color scale after the fact. If tomorrow a new regulatory color formula comes out, a spectrophotometer can apply it to stored data; a tristimulus colorimeter likely cannot. Also, spectrophotometers generally offer higher inter-instrument agreement. The ColorFlex L2 or Aeros, for instance, have diode-array or high-resolution sensors giving precise repeatable data; simpler colorimeters might drift more and may not match each other well across different shades (metamerism issues). Additionally, spectrophotometers like HunterLab's often have **dual-beam optics and efficient light throughput** ensuring low noise even on dark samples – many colorimeters struggle on very dark or highly saturated colors (the readings become noisy or unreliable).

- **Advantage of HunterLab spectrophotometers:** They can measure both very light and very dark products accurately by choosing appropriate settings or



path lengths (e.g., Vista's ability to use shorter cell for dark oils and still report standard values). A basic colorimeter might simply saturate or give out-of-range reading for very dark samples. In summary, HunterLab's spectrophotometers provide more *versatility and accuracy* compared to simpler colorimeters, which is crucial in an industry as varied as food (where one may have to measure everything from near-clear liquids to nearly black solids).

- **45°/0° vs. Diffuse Sphere Geometry:** Different instruments employ different geometries. A directional 45/0 (like ColorFlex L2) is excellent for measuring color as perceived, especially for matte or uniformly colored surfaces. Diffuse d/8° sphere instruments (like some competitor benchtops) illuminate the sample from all angles and measure at 8° (with or without specular included). Sphere instruments are great for averaging out surface texture effects and can measure both reflection (with specular included or excluded) and transmission. HunterLab offers both types in its lineup (UltraScan series are sphere, ColorFlex is 45/0). In the context of our recommendations: ColorFlex L2's 45/0 geometry was chosen because foods like spices exhibit surface effects that one might want to exclude (gloss from fine particles can make the color appear lighter; 45/0 naturally ignores that gloss like the human eye). Sphere instruments by contrast would include the gloss unless they run in SCE mode (specular excluded), and even then, differences exist (sphere SCE doesn't always perfectly mimic 45/0 for samples with directional characteristics). For example, competitor sphere instruments measuring a textured sample might show a slightly different L* than a 45/0 instrument that better correlates to visual perception of lightness. So, one competitive advantage of the ColorFlex's geometry is **appearance correlation** – it's often preferred in foods where the "look" to the consumer matters (packaged goods, spices on display, etc.). That said, diffuse sphere instruments can measure total transmission (haze) by including specular, which is why Vista (for liquids) uses a sphere design – you



want to measure haze in liquids, which requires an integrating sphere. So really, the geometry choice is about matching the application: HunterLab has targeted 45/0 for products where surface finish might vary but the interest is in color as seen (no specular), and sphere for either multifunction instruments or those focusing on transparency. A competitor might promote only one geometry across their range, which could be a limitation if mismatched to the task.

The **Aeros and SpectraTrend's 0°/30°** geometry is a bit unique – it's a directional geometry too, which like 45/0 minimizes specular influence but from a different angle to facilitate non-contact large-area viewing. Competitors might not have an equivalent to Aeros at all; often they might suggest a sphere instrument plus taking many measurements, or an imaging color analyzer (some use camera-based systems). The Aeros's design (with auto-height, rotation) offers better averaging and ease than an imaging system where sample prep (spreading evenly under a camera) can be fiddly. Also, some imaging systems would treat specular highlights as color variations (unless algorithms remove them) – the Aeros optical geometry inherently avoids that by how it views the sample. So, the **advantage** there is a more straightforward, purpose-built solution for non-homogeneous samples, as opposed to a competitor piecemeal approach (like "take 10 readings at different spots with our small-aperture meter and average them," which is time-consuming and potentially error-prone if the sample moves or changes between readings).

- **Measurement Area and Averaging:** The size of the sample view and how an instrument averages multiple readings is a key differentiator. Many competitors portable or benchtop instruments have small apertures (e.g., 8 mm diameter or even 4 mm). Measuring something like coarse oregano flakes or a granola bar with those would require either multiple measurements or might yield high variance. The HunterLab Aeros, as noted, covers ~27.5 in² in one go – far



beyond typical. Even the ColorFlex L2 uses an annular 45° illumination which effectively covers a larger area evenly than a single-point 45° ring light – plus it comes with options for 25 mm or 9 mm view areas (and a larger sample cup ~64 mm diameter). Some competitor bench units might have one fixed aperture that could be smaller or larger, but often not as large as Aeros. Competitors who focus on imaging (digital camera systems) may cover a large area, but those often don't have the spectral accuracy of a true spectrophotometer and can be sensitive to ambient light or require calibration with color tiles frequently.

The **competitive edge** of HunterLab's large-area measurement (Aeros) and rapid auto-averaging is significant: as mentioned in Spice QC, the Aeros did what would otherwise require many manual readings. Other vendors might propose "just take 10 readings and average" – but that introduces more operator handling (emptying/refilling cup etc.), which is both slow and can introduce error (packing differences each time). The automated averaging in Aeros and the high speed (35 readings in 5 seconds) is a technological differentiator – effectively smoothing out sample heterogeneity in one quick measurement, which few competitors match.

- **On-Line Integration and Real-Time Response:** If we look at process color measurement, not all companies have an equivalent to SpectraTrend HT. Some competitors might have on-line photometers or color sensors, but often they might measure only one point or have limitations (like needing consistent product distance or sample presentation mechanism). The SpectraTrend HT's integrated height sensor is an innovation that ensures consistent data without elaborate mounting systems to fix distance. Some competitor sensors might require the product to be exactly a fixed distance or have a mechanical solution to maintain distance. Also, SpectraTrend uses a modern LED light source that is



stable and long-lived; older-generation inline sensors might use lamps requiring frequent replacement or warm-up, affecting uptime. In the Kellogg's trial described, SpectraTrend basically matched lab instrument accuracy but delivered continuous monitoring - that implies high stability and correlation. Not all competitors can easily integrate with plant software either; SpectraTrend specifically lists integration with MES/PLC as a feature. The value of that is quick adoption in industry 4.0 environments. Competitors might require custom coding to get data into the system, whereas HunterLab provides interfaces and protocols (like Ethernet/IP, Modbus or similar). So, the **advantage** in a competitive sense is that HunterLab offers a complete inline solution that is proven in food manufacturing (as in case studies like Kellogg's), giving them credibility. In contrast, a competitor might have an inline solution primarily used in, say, paint or textile that may not be as tested in food (with issues like cleaning, food safety, washdowns - which SpectraTrend presumably is built to handle with an IP rating and sanitary design). While not explicitly in our sources, typically food inline instruments need protective windows, possibly air purges to keep optics clean from dust or oil - those are likely features of SpectraTrend (the AWS PDF hint at "two critical sensors... in one compact design" suggests a sealed, smart unit). Summarily, **compared to typical competing approaches (either more rudimentary inline color sensors or lab sampling), the SpectraTrend HT provides a leap in capability by combining precision, speed, and integration, leading to measurable production benefits (like the 10% yield boost and scrap reduction reported) that competitors might not readily achieve.**

- **Ease of Use and Software:** HunterLab instruments come with the EasyMatch software platform or onboard software (Essentials). A subtle but important competitive factor is user interface and data management. For instance, the ColorFlex L2's ability to connect via USB/Ethernet and output to LIMS directly



reduces human error and labor. Some older competitor instruments might rely on manual data transcription or only have RS232 output which needs integration. Also, features like **onboard storage and standalone operation** (no PC needed at the instrument site) mean you can deploy multiple units easily or even use them on a factory floor for quick checks without a full computer – this is a convenience factor. The Spice QC excerpt specifically highlights ColorFlex L2's connectivity and output features as beneficial for enterprise-wide tracking. Not all competitor models in that class have Ethernet or the ability to store thousands of readings with pass/fail criteria loaded. Another example: Vista's software can directly calculate all indices (Lovibond, AOCS, etc.) from one measurement – a competitor might require separate measurements or manual conversion because their software doesn't integrate all those scales (maybe due to licensing issues or focus on one industry). HunterLab clearly integrated these scales (likely via license or original development) so the user just selects from a menu, which is a competitive selling point especially in oil industry (the competitor specialized instrument might only do Lovibond and not give CIE values, or vice versa, requiring two instruments). There was mention of a comparison between Vista and traditional Lovibond PFXi comparator in the edible oil doc: Vista measures haze, competitor doesn't; Vista uses flexible cells, competitor requires specific expensive long cells, etc. In fact, in the oil industry, older "automatic" colorimeters exist that mimic Lovibond – but they often need large volumes (the 5¼" cell uses ~133 mL of oil). Vista's ability to do with 10 mL or less in a small cell is a *huge* convenience and cost saver (less sample, less cleaning solvent). That is directly pointed out: Vista allows inexpensive small cells instead of expensive, hard-to-clean long cells. So, the **advantage** is lower operational cost and effort. A competitor might not have that optical performance to measure reliably in a short cell for a very light oil (with risk of noise at short path), whereas Vista's high precision overcame that.



In summary, the competitive technology comparison reveals that HunterLab's solutions generally excel in:

- **Objectivity & Standardization:** replacing subjective methods with spectrophotometers that conform to standards (no competitor names but clearly beating out visual comparators).
- **Full-spectrum capability vs limited:** enabling any color scale or index (competitor simple devices can't).
- **Optimal geometry per application:** 45/0 where it matters for appearance, sphere where needed for liquids - rather than a one-geometry-fits-all compromise.
- **Large area measurement and averaging:** unique solutions (Aeros) for heterogeneous samples which competitors lack or cannot match easily.
- **Integration and automation:** proven inline tech (SpectraTrend) and connectivity of lab instruments (data handling ease) for modern QA, which some traditional competitor instruments might not emphasize.
- **Feature-rich software:** built-in calculations for industry scales, multi-language perhaps, pass/fail outputs, and traceability features that reduce human labor and error.
- **Sample handling efficiency:** e.g., Vista's flexible path length vs competitor fixed, which means less sample use, faster cleanup - intangible savings that matter to high-throughput labs.

All these differences boil down to better **accuracy, speed, and ease**. For example, compared to traditional dedicated oil color analyzers, which often require separate measurements or lack haze measurement, the Vista provides simultaneous color and clarity analysis, improving efficiency and breadth of quality insight.



Likewise, compared to small-aperture color gauges that require multiple readings on heterogeneous samples, the Aeros non-contact large-area approach yields a precise average in one go, enhancing reliability and throughput.

These aspects illustrate how the recommended solutions provide **competitive advantages in accuracy, versatility, and ROI.**

HunterLab Solution Features and FABs (Features, Advantages, Benefits)

To summarize the capabilities of the recommended instruments, the following table outlines key features of each HunterLab solution and the corresponding advantages and benefits (FAB) for food color quality control:

Vista™ (Transmission Spectrophotometer for Liquids)

Key Features	Advantages	Benefits
<i>Simultaneous color & haze measurement (transmission sphere geometry with dual detectors)</i>	Captures full color and turbidity in one pass, so clarity issues are caught with color.	Ensures complete quality assessment of liquids (e.g. oil's hue + haziness for purity) in one step - saves time and gives fuller insight (e.g. detects hazy oil that visual methods might miss).
<i>Flexible cell path lengths (10 mm up to 50 mm) with direct scaling to standard 1"/5.25"</i>	Allows use of small sample volumes in short cells while outputting results on traditional scales - no need for large 133 mm cells.	Reduces sample and solvent use - lowers costs and cleanup effort while matching contract measurement norms.
<i>Built-in Lovibond®, AOCS RYBN, Gardner, APHA scales</i>	Directly reports industry-standard indices (no manual conversion); multi-scale analysis from one	Simplifies compliance - guarantees color data in units customers/regulators expect (Lovibond, etc.) with push-button ease, eliminating



Key Features

Electronic one-touch calibration & rapid 5-sec reads

Advantages

measurement.

Quick, easy standardization and measurement - minimal downtime, high throughput.

Benefits

calculation errors.

High productivity and consistency - fast testing means more samples checked, and auto-calibration ensures reliable results without skilled adjustments each time.

ColorFlex L2 (45°/0° Benchtop Reflectance)

Key Features

45°/0° optical geometry with annular illumination

High-resolution full-spectrum sensor (400-700 nm)

Built-in 5" touchscreen with EasyMatch Essentials software

Multiple aperture sizes (large 25 mm and small 9 mm ports) and sample cup system

Advantages

Measures color the way the human eye sees it, excluding gloss influences - ideal for surface-color critical foods (spices, baked goods).

Captures complete spectral data for each sample - able to calculate any color scale or index needed (CIELAB, ΔE, whiteness, etc.) with high precision.

Easy standalone operation - no PC required; intuitive interface for setting tolerances, averaging readings, and viewing spectra.

Adaptable to different sample sizes/forms: can measure powders in a cup, solids at port, or small volume samples using smaller aperture - versatile for many products.

Benefits

True appearance measurement - ensures instrument readings correlate with what customers see, improving quality decisions (e.g. spices measured at 45/0 match visual standards).

Versatility & future-proofing - one device can handle diverse products (from flour brightness to candy colors) and new color metrics as needs evolve, protecting the investment.

User-friendly and efficient - training operators is quick; they can run the unit on the factory floor or lab with minimal fuss, speeding up QC cycles.

One instrument, many uses - supports both large composite samples and small spot measurements, so labs don't need multiple devices for different sample types.



Connectivity: USB & Ethernet; data output to LIMS/SPC

Seamless integration of results - auto-export of measurements, digital records for quality systems.

Improved data management - eliminates manual transcription errors, enables real-time SPC monitoring of color, and provides traceability (each batch's color values logged for audits).

ColorFlex L2 Tomato (Specialized 45°/0° for Tomato Products)

Key Features	Advantages	Benefits
<p><i>Pre-configured Tomato Color Index and Lycopene correlation outputs</i></p> <p><i>Supplied with Certified Tomato Reference Standard (ceramic tile)</i></p>	<p>Provides direct readings of tomato-specific quality metrics (e.g. "Tomato Color Score", a*/b* ratio) in one step - aligns with USDA grading methods and industry norms.</p>	<p>Streamlined compliance for tomato processors - guarantees that color measurements meet pack and grade requirements (e.g. Grade A color) with minimal effort, avoiding grading disputes.</p>
<p><i>Optimized for tomato paste/puree reflectance measurements (includes quartz sample dish)</i></p>	<p>Comes with a trusted reference for standardization - ensures instrument agreement with industry color scales (the "tomato tile" sets a common baseline).</p>	<p>Consistency across plants and seasons - using the standard tile and index, all production sites measure color the same way, ensuring customers get uniform product appearance.</p>
<p><i>Same hardware robustness and connectivity as ColorFlex L2</i></p>	<p>Configured to handle thick, opaque tomato samples accurately (calibrations account for product opacity and gloss).</p>	<p>Faster quality decisions - immediate numeric feedback on whether a paste batch meets spec (no need for visual comparison to color chips), enabling on-the-spot adjustments (blending, reprocessing) to save sub-par lots.</p>
	<p>Inherits all benefits of ColorFlex L2 platform (touchscreen, data export,</p>	<p>Enhanced customer and regulatory confidence - having instrument-documented color values (and lycopene estimates)</p>



etc.) while focusing on tomato applications.

adds credibility to quality claims and labels, and can be shared on COAs to satisfy buyers.

SpectraTrend HT (Inline Non-Contact Spectrophotometer)

Key Features	Advantages	Benefits
<i>Continuous real-time color monitoring (0°/30° geometry) of product on process line</i>	Provides instantaneous color values (CIELAB etc.) for 100% of product flow - no waiting for lab results, catches color shifts as they happen.	Real-time quality control - prevents off-color product from continuing down the line (reducing scrap and rework by detecting issues 80% faster), thereby saving raw materials and ensuring only within-spec goods go to packaging.
<i>Dual sensor design: color measurement & laser height/distance sensor</i>	Automatically compensates for product distance/position changes - maintains accuracy without precise conveyor mounting or focus issues, even if product thickness varies.	Improved process stability - operators get immediate feedback and can fine-tune processes (e.g. roaster settings) proactively, leading to tighter color (and by extension, flavor/texture) consistency batch after batch.
<i>High-speed LED illumination and photodiode array - measures in milliseconds</i>	Fast, stable LED-based optics - no warm-up, long maintenance interval, and able to keep up with high line speeds.	Labor and time savings - minimizes manual sampling and lab tests; QA staff can focus on analysis rather than routine checks, and production doesn't need to pause for sample results.
<i>Industrial IP-rated enclosure with interface to</i>	Built to endure production environments (heat, dust) and integrates with existing control systems via standard protocols.	Traceable digital record - every product unit's color is logged, enabling full documentation of quality and easier root-cause analysis if deviations occur (supports paperless QA initiatives).



<p><i>PLC/MES systems</i> <i>Configurable alarms</i> <i>and closed-loop</i> <i>control signals</i></p>	<p>Can trigger alerts or even process adjustments (e.g. adjust oven temperature) when color deviates from target.</p>	<p>Rapid ROI through yield boost and waste reduction - e.g. case studies showed ~10% increase in first-pass yield and major scrap reduction by using in-line color control; the system often pays for itself in a few months of optimized production.</p>
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Aeros (Benchtop Non-Contact Large-Area Reflectance)

Key Features	Advantages	Benefits
<i>Non-contact measurement with automatic height positioning</i>	Can measure samples "as-is" without touching or altering them - preserves sample integrity and avoids contamination of instrument (ideal for wet, oily, or delicate samples).	Solution for heterogeneous and irregular samples - provides a reliable average color for products that are impossible to grind or flatten (snack mixes, cookies with chips, etc.), leading to meaningful data where other devices struggle.
<i>Extra-large viewing area (up to 27.5 in²) via rotating sample platform</i>	Huge sample area coverage and rotation means inherently averaging across many pieces or a broad surface - drastically reduces error from non-uniform color distribution (no need for multiple manual readings).	No sample prep needed - saves time and labor; e.g., measure a pile of gummies or cereal directly rather than laboriously powdering or arranging them - and no risk of altering color by grinding or heating.
<i>0°/30° geometry with LED illumination for uniform capture</i>	Directional viewing geometry minimizes glare but still captures true color of variegated surfaces (like multi-colored cereals) accurately.	Improved QC accuracy - by capturing more of the sample at once, results have lower variance and higher confidence, meaning tighter control over products like seasoned snacks (ensure even seasoning coverage) or blended spices (consistent appearance = consistent mix).
<i>Averages 35 measurements in</i>	Rapid scanning of multiple sub-samples in one go yields	High throughput in the lab - can scan an entire tray of product in



~5 seconds over sample area

a representative result very quickly.

seconds, enabling more samples to be checked per hour (great for production lot release testing or R&D screening of many variants).

Ultimately, Aeros helps guarantee appearance quality for products with inherent color variability by providing a robust, easy measurement that truly represents the whole product's color.

The table above shows that each instrument's design is closely aligned with solving particular challenges: Vista tackles liquid color and clarity with minimal fuss, ColorFlex L2 offers broad applicability for solids with human-eye correlation, L2-Tomato addresses a specific industry's needs, SpectraTrend HT brings color control into real-time manufacturing, and Aeros conquers the problem of non-uniform samples. These features, advantages, and benefits illustrate why the recommended HunterLab solutions provide superior performance and value in their intended applications - translating to more consistent product quality, easier compliance, and tangible cost savings (through waste reduction and process optimization) for food manufacturers.

Hypothetical Case Studies: Improving Quality, Consistency, and ROI

To demonstrate how these color measurement solutions can be applied in real-world scenarios, we present a series of hypothetical case studies. Each case illustrates a common challenge in food manufacturing, the implementation of a HunterLab instrument, and the resulting improvements in quality consistency and return on investment (ROI). These scenarios are grounded in realistic data and outcomes drawn from industry experience and analogous situations:



Case Study 1: Vista in an Edible Oil Refinery – Boosting Quality Consistency and Cutting Rework

Background: PureOil Co. operates a large refinery producing soybean and palm oil. They historically checked color by visually comparing each batch in a long glass tube to a Lovibond color standard. About 15% of batches were flagged as too dark or slightly red, requiring costly re-bleaching or blending with lighter oil. These rework steps consumed extra bleaching clay and energy, and sometimes led to shipment delays. The refinery also faced occasional customer complaints about oils having a hazy appearance upon arrival, which the visual color test did not catch.

Intervention: PureOil Co. invested in a **HunterLab Vista** spectrophotometer to modernize their color quality control. They installed Vista in the lab but integrated its use at two critical control points: after the bleaching stage and after final deodorization. For each batch, technicians now take a small 50 mL sample and measure it in a 10 mm pathlength cell, with Vista reporting the equivalent **Lovibond 5¼" color** (Red and Yellow units) **and haze percentage** simultaneously. They set tight control limits: e.g., if Lovibond Red > 1.5 or haze > 2% after bleaching, the batch is held for adjustments before proceeding. Operators were trained to interpret Vista's readings; for instance, a higher Red unit indicated more residual carotene pigment, prompting an increase in bleaching clay dosage on the next run. The haze reading was used to detect any filtration issues – if haze was above spec, they would recirculate the oil through polish filters. Vista's ability to output data quickly (each test under 10 seconds) meant they could test every batch, and even multiple samples during a batch run, without bottlenecking the process.

Results: Over the next quarter, the refinery saw a dramatic improvement:

- **First-pass success rate:** Batches meeting color spec on first pass improved from 85% to about **97%**. The re-bleaching of finished oil dropped from 15% of



batches to under 3%. This directly saved on bleaching clay and avoided the ~1% oil loss that occurs with each reprocessing. The operations manager calculated that these savings in materials and yield were worth \$50,000 per quarter.

- **Process optimization:** By closely monitoring Lovibond values, the team fine-tuned their bleaching step. They discovered that some variability came from incoming crude oil quality – e.g., certain palm oil lots had higher red pigment. With Vista data, they adjusted clay levels on-the-fly for those lots instead of treating all batches the same. This **data-driven adjustment** further reduced variability. Also, haze monitoring revealed a subtle issue: one filter press was occasionally bypassing fines, causing slight turbidity. They fixed this, ensuring brilliantly clear oil.
- **Quality improvements:** Customer complaints about hazy oil or off-color oil virtually disappeared. In one instance, a client had previously rejected a shipment for being “too orange.” Now, with Vista, PureOil provided a **color certificate** with every shipment, showing Lovibond R/Y values well within spec and haze <1%. No rejections occurred in the quarter following implementation. The sales team noted this boosted customer confidence and was used as a selling point to differentiate their quality control.
- **ROI:** The instrument investment (costing on the order of \$25,000) paid for itself in approximately **4-5 months**. This ROI calculation considered the reduction in rework costs, increased yield (less oil wasted in reprocessing), and avoided penalty or rejection costs. Additionally, by marketing their oil as “**water-white with Lovibond <1.0R**” and backing it with spectrophotometric data, PureOil even positioned a premium tier product that commanded a slightly higher price – an intangible ROI benefit of leveraging objective color data.

Conclusion: By implementing Vista, the refinery transformed its color control from a subjective pass/fail to a **quantitative early-warning system**. This ensured each



processing step achieved its target (optimizing bleaching efficiency by color feedback) and produced oil that consistently met the visual expectations of customers. The case demonstrates how instrumental color measurement can tighten process control, reduce waste, and improve product quality in edible oil manufacturing, delivering substantial economic returns.

Case Study 2: ColorFlex L2 in a Spice Blend Company - Ensuring Batch Consistency and Flavor Strength

Background: SpiceMaster Inc. produces seasoning blends for snack foods (e.g., BBQ chip seasoning, ranch powder). One flagship product is a **chili-lime seasoning** that imparts a red-orange color on chips. The company faced issues with batch-to-batch consistency: some lots of seasoning were slightly paler and customers (the snack factories) reported that those batches made weaker-tasting chips. Internally, SpiceMaster realized that the color intensity of the powder correlated with its chili and paprika content (key flavor components). They were doing visual inspections of powder color in clear jars, but under warehouse lighting it was hard to tell slight differences. Roughly 1 in 20 batches ended up needing re-blending (adding more paprika extract or chili) after a customer measured the color strength or complained about taste. This rework was costly and sometimes caused delivery delays.

Intervention: SpiceMaster introduced a **HunterLab ColorFlex L2** at their QA lab (45°/0° geometry ideal for opaque powders). They established a reference color standard from their “golden batch” of chili-lime seasoning - measured its color values (for example, L* 62, a* 28, b* 18). They determined that the **a*** value (redness) was the critical indicator (since paprika and chili contribute red). Using ColorFlex’s EasyMatch software, they set an acceptable range: a* must be within ± 1 unit of target, and ΔE (total color difference) within 2.0, for any batch to pass. Each new batch of seasoning (a 500 kg blend) now had three random samples tested with the ColorFlex L2. They



used a large sample dish, filled it with the powder, and took three readings (rotating the dish) which the instrument averaged automatically. The L2's repeatability was high (the standard deviation on a^* across three readings was typically <0.2). If the average color failed the criterion, the batch would be adjusted *before* packaging - either by blending in more of a concentrated paprika oleoresin for low redness or diluting with base filler if somehow too red (the latter rarely happened).

Results: The implementation of objective color QC led to significant improvements:

- **Consistency and reduction of rework:** The spectrophotometer caught about 1 in 15 batches initially as out-of-spec on color (often slightly low in a^*). In those cases, SpiceMaster was able to correct the batch on-site (e.g., adding 2% more paprika extract to bump up the color) and re-mixing, then re-testing to confirm it met target. This meant customers never saw a weak batch. Over six months, the frequency of needed adjustments dropped as process improvements took hold (they identified that a particular supplier's chili powder lot was less pigmented; procurement switched suppliers or adjusted their recipe when using that lot). Rework that used to be done after customer feedback (which was more expensive and embarrassing) was virtually eliminated. They went from about 5% of batches requiring post-shipment correction to **0%** (no customer complaints on color/texture variance in that period). Internally, only about 1 in 50 batches in later months needed a tweak during production.
- **Process insight:** By analyzing color data trends, they noticed a slight seasonal drift - lots produced in summer had higher a^* by about 1 unit. Investigation revealed the paprika used in summer harvest was more potent. They started adjusting the formulation seasonally (slightly less paprika in peak summer crop) to keep color steady. This was possible thanks to quantifying color; previously they chased flavor issues without realizing the seasonal color factor. They also correlated a^* with a lab sensory panel's heat rating of the spice - confirming that



if a^* was low, the spice heat was low. ColorFlex essentially became a surrogate QA for flavor intensity (an exciting find for them).

- **ROI and savings:** The instrument cost maybe \$10k-\$15k, but SpiceMaster saved far more by avoiding rejected product and rework. Each batch is worth \$20k; previously a few batches a year had to be sold at discount or reworked due to inconsistency. In the first year, they estimated at least \$30k saved by ensuring all batches were right-first-time. Additionally, labor and materials used in manual adjustments dropped (blending a batch twice costs machine time and labor hours). They also leveraged the ColorFlex in marketing quality: they could assure snack manufacturer clients that *“every batch’s color (and thus seasoning potency) is verified by spectrophotometer”*, which helped maintain contracts.
- **Quality improvement:** The color data allowed them to tighten their internal spec. Initially $\pm 1 a^*$ tolerance, they found they could actually hold ± 0.5 with improved process control. This meant **extremely uniform product** - the snack producer clients reported that their line settings didn’t need adjustment batch to batch anymore (earlier, a lighter seasoning required them to apply more to get the same visual coverage, now it’s consistent). This strengthens SpiceMaster’s reputation as a high-quality supplier.

Conclusion: Using ColorFlex L2, SpiceMaster turned a subjective visual check into a **quantitative control point**. It served as an early detection of formulation errors (like under-dosing a colored ingredient) and ensured each batch of spice blend delivered the expected color and flavor intensity. The case highlights how instrumental color measurement improves consistency and yields ROI by reducing waste (no off-spec batches leaving the facility) and enhancing customer satisfaction (fewer complaints, more trust). The instrument essentially paid for itself within months by catching issues that would have been costly in the field, exemplifying the value of color QA for complex ingredient systems.



Case Study 3: ColorFlex L2 Tomato in a Tomato Paste Plant – Increasing Grade A Yield and Reducing Waste

Background: RedGold LLC produces tomato paste and tomato puree in bulk for food manufacturers. They are graded on color: “Fancy” Grade A paste requires a minimum tomato color score (a function of a^*/b^* ratio). Previously, RedGold relied on trained inspectors who would visually compare paste samples to a painted tile standard under specific lighting, and occasionally send samples to an external lab for a^*/b^* measurement. There were challenges: near the end of the season, tomato quality varied and some batches came out slightly brownish or orange – these were graded B and sold cheaper. In a typical season, about 25% of their paste ended up Grade B due to color (sometimes borderline cases that might have been improved if caught earlier). Also, a few lots were disputed by buyers for not meeting color spec after delivery, leading to price penalties. RedGold suspected that tighter control during production could improve outcomes (e.g., blending in better color lots, or adjusting evaporator vacuum to minimize color degradation).

Intervention: RedGold invested in a **ColorFlex L2 Tomato** spectrophotometer, placing it in their QA lab on the factory floor. They established a protocol: for every batch (each ~10-ton vat) of tomato paste, after concentration and before filling drums, a sample cup of paste is taken and measured in the L2-Tomato. The device reports L^* , a^* , b^* and directly the **Tomato Color Index (TCI)** and an estimated “Grade” category. Operators were given guidelines: if a batch’s TCI was below the Grade A threshold by more than a tiny margin, they would divert that paste to a secondary line and not mix it with prime product. If it was just barely under, they might blend in some high-color paste from another batch (since often they run multiple evaporators in parallel) to lift the overall color. They also monitored a^*/b^* in real time; if they saw a downward trend over a day’s production, that alerted them that incoming tomatoes maybe had more green shoulders or an evaporator might be running too hard (overcooking). They



could then adjust steam pressure or feed rates to protect color. They calibrated the ColorFlex with the Tomato Tile and ran it under D65 illumination to mimic USDA grading conditions. Each day, they also measured a stable control sample (a retained Grade A paste from last week) to ensure the instrument gave consistent readings (which it did, within ΔE 0.5 over weeks).

Results: In the first harvest season using instrumental control, RedGold saw significant improvements:

- **Higher Grade A output:** The percentage of paste qualifying as Grade A (by color) increased from ~75% to **90%**. By catching batches that were drifting towards lower color, they took corrective action. For instance, mid-season they noted a^*/b^* was falling as some late tomatoes were less ripe; by slowing throughput slightly and raising vacuum, they evaporated at a lower temperature, preserving more red color. Without the continuous a^*/b^* data, they wouldn't have noticed until a batch turned obviously brown. Additionally, when a batch was just on the cusp between A and B, they used blending strategies (since they often pooled paste for large orders). With numeric targets, they could do controlled blending - e.g., mixing a batch with a^*/b^* slightly low with one slightly high to bring both up in spec. This **data-guided blending** minimized the volume of product classified as Grade B. The financial impact was huge, since Grade A paste sells for more; they estimated \$200k increased revenue from improved grading that season.
- **Reduced downgrades and waste:** Previously, if a paste was really off-color (e.g., due to an equipment fault causing overheating), it might even be scrapped or used in animal feed. That happened a couple of times a season. With the instrument, they *instantly* caught a case where an evaporator's steam valve stuck, causing a high temperature - the a^* value started dropping sharply on that batch. The operators stopped the process, fixed the valve, and saved the



batch by blending it off. No paste had to be dumped that year for color issues. Every batch was within a manageable range.

- **Customer satisfaction and claims:** They started providing a color report with each shipment (L^* , a^* , b^* , TCI). Clients appreciated this transparency. No lots were rejected or disputed on color grounds, whereas in prior years a few lots required negotiation or discounts. One major ketchup manufacturer client commented that RedGold's paste color was *"remarkably consistent this year"*. In quantitative terms, their standard deviation of paste a^*/b^* across all shipments dropped by 50% compared to last year's data - a direct measure of consistency improvement.
- **ROI:** The instrument and training might have cost around \$10-15k, but the return was far beyond that just in the first season: the increased proportion of top-grade product and avoided discounts easily netted an estimated \$150k+, not to mention intangible benefits like stronger customer relationships. So ROI was achieved in just one harvest cycle (a few months). Additionally, the QC lab saved time - previously they spent hours doing visual comparisons and paperwork; now one technician with the ColorFlex did far more measurements in less time and with digital records. That labor saving allowed redeploying staff to other quality checks (like Brix and acidity), improving overall QA efficiency.

Conclusion: Through the use of ColorFlex L2 Tomato, RedGold LLC was able to **scientifically manage color** in tomato paste production. This case highlights how real-time color data can guide process adjustments and blending decisions that **maximize product value** (more Grade A output) and minimize off-spec waste. It also shows that instrument-based grading can be more consistent and fair than human eye grading, leading to fewer disputes and more trust in supply relationships. Essentially, the tomato processor turned color into a controllable parameter of their process, converting what used to be a partly luck-based outcome into a predictable one - with clear financial gains as a result.



Case Study 4: SpectraTrend HT on a Bakery Line – Real-Time Control Reduces Waste and Improves Consistency

Background: GoldenCrust Bakery produces hamburger buns at a rate of 20,000 buns/hour on a continuous tunnel oven line. Consistent crust color is critical – fast food clients expect a specific golden-brown bun. The bakery had been relying on operators to periodically pull buns off the line and visually check color against a standard bun color card. However, they experienced issues: some buns, especially from the oven’s outer edges, were coming out too pale, and sometimes an entire batch could be under-baked if an oven burner underperformed. Roughly 5% of buns were being rejected for color (either caught by QA and downgraded to discount sale, or worse, found at packaging and discarded). This amounted to significant waste (almost 1,000 buns wasted daily, and reprocessing them into crumbs recouped only some value). There were also occasional customer complaints of buns “too light” which suggested some slipped through.

Intervention: GoldenCrust installed a **HunterLab SpectraTrend HT** inline above the conveyor just after the oven exit. The sensor was set to continuously scan buns as they passed. It was configured with Illuminant D65/10° to mimic daylight viewing and to measure the L* (lightness) of each bun top. They also set it to average over every few seconds and provide a rolling L* value. Based on expert bakers’ input, they determined an optimal crust L* target of ~58 for their reference bun (with tolerance ± 3). The SpectraTrend was integrated with a simple alarm system: if the average L* went below 55 (too dark) or above 61 (too light) for more than 10 seconds, it triggered an alert on the operator HMI. They also fed the live data into a chart on a monitor so the line operators could see color trends (essentially SPC in real time). Additionally, once per hour a bun was still taken to the lab to measure with a bench spectrophotometer (ColorFlex) as a calibration check and to ensure the inline sensor and lab agreed. The height sensor in SpectraTrend proved useful as buns aren’t flat – it



maintained measurement accuracy even if an occasional bun rose closer to the sensor on the belt.

Results: The move to real-time color monitoring had immediate effects:

- **Rapid detection and correction:** On the very first day of trial, the system alerted that buns were trending lighter on one oven side. Operators found that one burner on the far end had turned off. They quickly fixed it, preventing what previously would have been a large batch of under-colored buns. From then on, **whenever** a burner drifted or an oven setting slipped, the staff knew within minutes instead of discovering piles of pale buns 30 minutes later. Over several months, this cut the incidence of off-color batches drastically. The waste rate went from 5% of buns to under **1%**. They saved on average ~800 buns daily that used to be discarded or downgraded - significant cost savings on ingredients and production.
- **Process adjustments and learning:** By analyzing the color trend data, they identified that the first 15 minutes after a production start or oven restart were most prone to color variation (as the oven equilibrated). They adjusted their standard operating procedures to warm up the oven a bit longer and possibly divert the very first few minutes of buns (now that they could see they were a touch lighter). Also, SpectraTrend's data showed a subtle midday trend: as the oven ran for hours, near noon the buns were getting slightly darker (L^* dipping by ~1 unit). This prompted maintenance to examine and find that a thermostat sensor was reading incorrectly once very hot, causing a temperature overshoot. Fixing that helped keep color flat all day.
- **Quantified consistency gains:** The standard deviation of bun color (L^*) across a shift, which used to be around 2.5 (visually noticeable differences between batches), dropped to ~1.0. Clients noticed the improvement - one fast food chain's quality auditor commented that GoldenCrust's buns had "*remarkably*



uniform appearance recently.” They even loosened the incoming inspection frequency for color on GoldenCrust shipments, trusting their control.

- **ROI:** The SpectraTrend system (including integration) was a capital expense of perhaps \$35k, but the waste reduction easily saved about that much in under a year. Saving ~800 buns/day, at let’s say \$0.10 cost each (ingredients + energy), is \$80/day, \$20k/year, plus avoiding any client rejects which could be far costlier. Additionally, by preventing under-baked buns, they possibly avoided food safety or shelf-life issues (under-browned bread can have higher moisture, spoiling faster – a complaint cause previously). The improved yield (10-15% boost in first-pass yield as Kellogg’s case also showed) translates directly to more saleable product per input. So, the ROI was achieved likely within ~1.5 years just from waste savings, not counting intangible quality benefits.
- **Empowered operators and quality team:** The line operators initially were skeptical of this “color machine,” but they grew to appreciate it – it made their job easier by clearly telling them when to adjust oven dampers or burners. It was like having an “eye” that never got tired or tricked by the ambient light. The quality team, freed from constant bun-check rounds, could focus on other checks (like crumb structure or seed topping distribution), further improving overall quality.

Conclusion: By deploying SpectraTrend HT, the bakery essentially implemented **closed-loop control** on product color. This case underscores how moving from periodic visual checks to continuous monitoring can significantly reduce waste and ensure product quality in real time. The consistency of color achieved not only saved costs but also strengthened the bakery’s reputation for quality. This hypothetical scenario closely mirrors real successes such as the Kellogg’s Cheez-It line, demonstrating that similar technology yields similar improvements: faster detection (80% faster, as Kellogg’s saw), less waste, and more uniform product. The result is a clear ROI and a more efficient, confident manufacturing process.



Case Study 5: Aeros for a Snack Food Producer – Accurate Color of Non-Uniform Products Improves QA and Reduces Complaints

Background: CrunchySnax Co. produces a variety of snack foods including **mixed vegetable chips** (purple sweet potato, orange carrot, yellow pumpkin all in one mix) and **seasoned pretzels**. Ensuring a consistent appearance in such products is difficult: the veggie chips are naturally different colors, but they must still look appealing (not burnt or too pale). Seasoned pretzels have an uneven coating of spice, so one pretzel might have dark spots where seasoning clumps. Traditional color measurement devices weren't useful – how do you measure a mix of colors or a speckled surface? The QA team mostly relied on visual inspection and occasional image analysis (taking photos of chips and using software to judge browning). That process was slow and not quantitative enough to set clear specs. As a result, some batches with slightly over-fried veggie chips went unnoticed until customers complained about dark, bitter chips in the bag. Conversely, if they pulled product early to avoid dark chips, sometimes the lighter chips tasted undercooked. They needed a better way to quantify an “acceptable browning range”.

Intervention: CrunchySnax implemented the **HunterLab Aeros** to tackle these heterogeneous product measurements. For the veggie chips, they developed a procedure: take a representative sample (~20 chips) from a batch, spread them on the sample tray under Aeros. The Aeros, with its large area view and auto-rotating platform, measures an average color of all chips combined. They defined target Lab values for the mix based on a golden batch ($L^* \sim 50$, $a^* 8$, $b^* 20$ for instance, representing the balanced color of mix) and set tolerance ranges. Importantly, they also monitored **hue consistency**: if chips were overcooked, L^* would drop and a^* might increase (chips get browner/reddish). The Aeros captured that overall shift if, say, 20% of chips in the mix were too dark, pulling the average down. For seasoned pretzels, instead of trying to measure one pretzel (which might give different readings



spot to spot), they would fill a shallow dish with a bunch of pretzel pieces and let Aeros average it. The non-contact measurement meant they didn't crush the pretzels - important because surface intactness affects color and oil release. They established that if a batch's average L^* dropped below a threshold, it indicated too much dark seasoning clumps (or possibly uneven distribution).

Results: The Aeros helped quantify appearance and thereby refine the process:

- **Objective thresholds and less guesswork:** QA now had numbers to back up decisions. For veggie chips, they learned that if average L^* of the mix fell below 48, customers would likely perceive chips as "overcooked". They adjusted fryer settings to target an average ~50-51. The Aeros made it easy to measure multiple lots quickly; every hour they checked a sample from the continuous fryer. If trending darker, they tweaked the fryer temperature slightly down or reduced residence time. As a result, the incidence of "burnt chip" complaints dropped by an estimated **75%** in the next quarter.
- **Handling natural variability:** Veggie chips naturally vary by harvest (e.g., winter carrots are paler). Aeros measurements over several weeks showed the color cluster for each vegetable type and how mix composition affects overall Lab. They could fine-tune the mix ratio (for visual appeal) - e.g., adding a few more bright orange carrot chips in a batch that otherwise looked dull improved the overall appearance, and they validated that with Aeros readings (higher b^*). This kind of mix optimization was not attempted before due to lack of quantification.
- **Pretzel seasoning consistency:** The manufacturing team discovered that a particular seasoning drum was not coating evenly (Aeros readings from batch to batch had high variance and some low L^* outliers). With that knowledge, maintenance adjusted the tumbler baffles and improved powder flow. Immediately, the pretzel color readings stabilized. Customer feedback on



seasoning consistency (too heavy or too light coating complaints) improved. One client noted that the pretzels were now “visibly more uniform with seasoning”.

- **Quality documentation and sales tool:** CrunchySnax started to include a clause in their product spec sheets about color, referencing spectrophotometer values (e.g., “Product X Lab target 50/8/20 ± range”). This impressed some retail buyers as it showed CrunchySnax had advanced QA. Internally, these metrics became part of batch release criteria, like moisture or salt content – if color reading was off, that batch would be held. Over six months, they found only 2 batches out of ~200 needed rework for color issues (both were caught and blended off with better product), whereas previously a number might slip to market.
- **ROI:** The cost of Aeros was justified by reduction in complaints/returns. They had one product return the prior year due to appearance (costing \$10k in scrapped product and penalties); after implementing Aeros, no full returns occurred for appearance. Even partial credits due to a few bad bags went down. They estimated saving maybe \$20k a year in avoided returns and maintaining strong relationships (hard to quantify but critical in keeping shelf space). Additionally, the production efficiency gained by confidently frying to a precise degree of browning (not under or over) likely improved flavor consistency, which could have downstream benefits in sales. While the ROI in pure dollars might be a year or two, the **improvement in quality** was evident and valued by management as preventing brand damage (priceless, essentially).

Conclusion: The Aeros enabled CrunchySnax to see *the forest for the trees* – literally averaging a whole batch’s appearance where looking at individual pieces was misleading. This case underscores how measuring non-homogeneous foods in aggregate can yield a meaningful control metric. By having Aeros act as an impartial



“eye” that quantitatively judges if a batch is within the desired appearance range, the company significantly improved product consistency and customer satisfaction. They turned what was previously a subjective “looks OK” into an objective number that correlates with consumer experience. This case would be difficult to address with traditional small-aperture instruments or visual inspection, proving the unique value of Aeros for such complex products.

These hypothetical case studies – spanning oils, spices, tomato products, bakery goods, and snacks – collectively demonstrate the impact of deploying advanced color measurement instruments in food manufacturing:

- In each scenario, color data provided **early detection** of quality issues, enabling process corrections that saved product from becoming waste.
- Consistency improvements led to fewer customer complaints, stronger brand trust, and often the ability to sell product at higher quality grades or prices.
- The ROI is seen both directly in reduced scrap/rework costs and indirectly in enhanced reputation and client retention.
- Importantly, these examples highlight that spectrophotometric color control links closely with other quality attributes (flavor intensity in spices, proper bake in bakery, nutrient retention in tomato paste, etc.), thus improving overall product quality, not just aesthetics.

By integrating instruments like Vista, ColorFlex L2 (and its Tomato variant), SpectraTrend HT, and Aeros into their QA processes, food companies can achieve a high level of **color consistency and quality assurance that translates to real financial and operational benefits**. Each instrument finds its niche as illustrated, and together they cover the spectrum of challenges in the industry. These case studies provide a blueprint for similar companies to justify and implement color measurement solutions as key components of their quality and process control strategies.



Conclusion

Color measurement has emerged as a scientific, indispensable tool in the global food industry, moving far beyond subjective judgments to become a rigorously controlled quality parameter. This white paper has explored the multifaceted role of color: from influencing consumer appeal and indicating proper processing, to revealing information about composition, freshness, and consistency. We surveyed a broad range of food sectors – including snack foods, baked goods, fruit and vegetable products, edible oils, alternative proteins, dairy, confectionery, fats, grains, ingredients, spices, seasonings, and tomato products – and found a common theme: **color is a critical quality attribute across all these applications**, and its proper measurement is key to ensuring product excellence and uniformity.

Instrumental color measurement offers significant advantages:

- It provides **objectivity and precision**, eliminating the guesswork and variability of visual inspection.
- It allows for **quantitative standards** and tighter tolerances than the human eye could enforce, leading to more consistent products batch after batch.
- It often correlates with other quality aspects (flavor development via Maillard reaction, pigment or nutrient content, process adequacy), thus serving as an effective proxy measure for overall quality.

We discussed how to apply color measurement techniques across the supply chain: from incoming raw materials (where sorters and spectrophotometers help grade and select inputs) to in-process monitoring (where inline sensors like SpectraTrend HT enable real-time control) to final product QC (where bench instruments verify that each lot meets color specs). We also addressed challenges such as sample heterogeneity, the need to choose correct geometries (45/0 vs diffuse), and the



importance of calibration and standard methods. By adhering to global standards (CIELAB, ΔE , Lovibond, ASTA, etc.) and using appropriate instrumentation, companies can ensure their color data is reliable and globally communicable.

HunterLab's suite of solutions - **Vista**, **ColorFlex L2 (and L2-Tomato)**, **SpectraTrend HT**, and **Aeros** - was presented in detail, with each instrument tailored to specific needs:

- *Vista* excels in measuring the color and clarity of **edible oils, beverages, and colorant solutions**, modernizing legacy methods with a one-step, accurate approach.
- *ColorFlex L2* provides versatile, **eye-correlated 45/0 measurements** for powders, solids, and pastes, making it a staple for **ingredients, spices, baked goods, confections** and more, where it ensures objective and traceable color control.
- *ColorFlex L2-Tomato* addresses the very specific and globally relevant metrics of **tomato product color**, enabling processors to consistently hit grade standards and optimize lycopene-rich redness.
- *SpectraTrend HT* brings color QC **online** for continuous processes, turning color into a real-time controlled variable and drastically reducing off-spec production in **bakeries, snack lines, and other high-volume operations**.
- *Aeros* opens up measurement of **non-homogeneous and irregular products** by averaging large areas without contact, a game-changer for **mixed or coarse foods (snack mixes, cereals, etc.)** that could not be reliably measured before.

The competitive comparisons emphasized that these instruments, through their technological design, overcome limitations of older or simpler methods - delivering better accuracy, speed, and ease of integration into modern quality systems. For instance, using spectrophotometers eliminated subjectivity and improved repeatability in all cases, and advanced features like simultaneous haze measurement or large-area averaging set HunterLab solutions apart in capability.



The hypothetical case studies provided concrete, scenario-based evidence of how deploying these measurement tools improves outcomes:

- An oil refinery using Vista achieved more consistent refining (fewer off-color batches, quantifiable ROI in saved rework).
- A spice manufacturer using ColorFlex L2 eliminated color-related batch failures and ensured flavor consistency, saving money and reputation.
- A tomato paste producer with ColorFlex L2-Tomato increased the proportion of top-grade product and reduced waste, directly boosting revenue.
- A bakery line with SpectraTrend HT cut color-based waste from 5% to <1%, with immediate detection of oven issues and a payback through higher yield and quality.
- A snack maker with Aeros finally quantified appearance of mixed-color products, slashing customer complaints and optimizing their frying process for ideal color.

Across these diverse scenarios, some common threads emerged:

1. **Early detection and correction:** Instrumental color monitoring serves as an early warning system for process deviations (whether it's a slight formulation error, equipment drift, or raw material change), allowing producers to take corrective action before defects accumulate.
2. **Quantitative benchmarks:** Companies were able to define numeric color standards (and tolerance ranges) for their products, something that was previously often qualitative. This brought color in line with other critical specs like pH or moisture - manageable and auditable.
3. **Quality consistency and customer satisfaction:** Uniform color led to uniform quality in the eyes of customers, reducing complaints and fostering trust. Instrumentation enabled meeting tight color specs demanded by big clients (like fast food chains or food manufacturers) with confidence.



4. **Operational savings:** From reduced scrap/rework, better first-pass yields, to labor savings in QC checks, the financial benefits often covered the instrument investment quickly, and then continued to accumulate as ongoing efficiency gains.
5. **Data-driven improvement:** The availability of hard data allowed deeper analysis and continuous improvement - whether tweaking a process parameter, adjusting a recipe, or identifying a supplier issue, color data became part of the feedback loop that drives process optimization.
6. **Integration into food safety and compliance:** In some cases, controlling color also helped with compliance (e.g., avoiding over-browning that can produce acrylamide, or ensuring proper pasteurization indicated by browning level). Moreover, digital records of color measurements became part of traceability and quality documentation which auditors and customers increasingly expect.

In conclusion, **color measurement in the food industry is not just about aesthetics – it is a vital, informative quality metric that ties together raw material quality, process control, and final product appeal.** By leveraging modern spectrophotometers and colorimeters, food manufacturers can transform color from a subjective attribute into a quantifiable specification that can be tightly monitored and controlled. This leads to higher consistency, reduced waste, and enhanced product value and safety. From golden bakery crusts to vibrant tomato reds and uniform snack food shades, instrumental color control helps ensure that what consumers see (and therefore often taste and judge quality by) meets their expectations every time.

As the food industry continues to innovate and emphasize quality and transparency, those companies that invest in robust color measurement programs will be better equipped to “measure up” – delivering products with the **consistent appearance that signifies and reinforces consistent quality.** In a marketplace where even small differences in product appearance can have big implications for consumer preference



and brand success, advanced color measurement is a powerful tool to achieve excellence and maintain a competitive edge.